# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

## FORM 8-K

## CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 17, 2014

	Era Group Inc.	
	(Exact name of registrant as specified in its charter)	
<u>Delaware</u> (State or other jurisdiction of incorporation)	1-35701 (Commission File Number)	72-1455213 (I.R.S. Employer Identification No.)
818 Town & Country Blvd., Suite 200, Houston, Texas (Address of principal executive offices)		77024 (Zip Code)
	der the Securities Act (17 CFR 230.425)	))

### Item 2.02 Results of Operations and Financial Condition

On March 17, 2014, Era Group Inc. ("Era Group") issued a press release setting forth its fourth quarter and full year 2013 earnings. A copy of the press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

The information furnished pursuant to Item 2.02, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, and shall not be incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### **Item 7.01 Regulation FD Disclosure**

On March 18, 2014, Era Group will make a presentation about its fourth quarter and full year 2013 earnings as noted in the press release described in Item 2.02 above. A copy of the presentation slides are attached hereto as Exhibit 99.2. Additionally, Era Group has posted the presentation on its website at www.eragroupinc.com.

The information furnished pursuant to Item 7.01, including Exhibit 99.2, shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that Section, and shall not be incorporated by reference in any filing under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits

99.1 Press Release of Era Group Inc., dated March 17, 2014.

99.2 Presentation Slides

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Era Group Inc.

March 17, 2014

By: /s/ Christopher S. Bradshaw

Name: Christopher S. Bradshaw

Title: Executive Vice President and Chief Financial Officer

## Exhibit Index

Exhibit No.	Description
99.1	Press Release of Era Group Inc., dated March 17, 2014.
99.2	Presentation Slides



### PRESS RELEASE

## ERA GROUP INC. REPORTS FOURTH QUARTER AND FULL YEAR 2013 RESULTS

- Full year 2013 net income of \$18.7 million on operating revenues of \$299.0 million compared to net income of \$7.8 million on operating revenues of \$272.9 million in 2012
- Fourth quarter net income of \$1.8 million on operating revenues of \$76.0 million compared to net income of \$3.6 million on operating revenues of \$70.9 million in the prior year quarter
- Adjusted EBITDA of \$95.3 million in full year 2013 compared to \$78.8 million in 2012
- · Adjusted EBITDA of \$20.0 million in fourth quarter 2013 compared to \$21.2 million in the prior year quarter
- In the fourth quarter, higher revenues due to the EC225 heavy helicopters resuming operations, increased utilization and rates for single engine helicopters in the U.S. Gulf of Mexico and new search and rescue customers were offset by lower dry-leasing revenues, an increase in headcount and compensation expenses and losses on equity investments
- The increase in headcount, compensation expense and other administrative and general expenses is related to being an independent public company, which was not the case in the fourth quarter of 2012
- As of December 31, 2013, unfunded capital commitments totaled \$341.7 million of which \$98.7 million is payable during 2014
- Total long-term debt was \$279.4 million as of December 31, 2013
- As of December 31, 2013, cash balances were \$31.3 million and remaining availability under our revolving credit facility was \$136.1 million

Houston, Texas March 17, 2014

**FOR IMMEDIATE RELEASE** — Era Group Inc. (NYSE: ERA) today reported net income for its fourth quarter ended December 31, 2013 of \$1.8 million on operating revenues of \$76.0 million compared to net income of \$3.6 million on operating revenues of \$70.9 million in the prior year quarter. The Company also reported net income for its fiscal year ended December 31, 2013 of \$18.7 million on operating revenues of \$299.0 million compared to net income of \$7.8 million on operating revenues of \$272.9 million in the prior fiscal year.

Operating income for the current quarter was \$9.6 million compared to \$9.7 million in the prior year quarter. Operating income for fiscal year 2013 was \$46.2 million compared to \$32.1 million in the prior fiscal year. Earnings before interest, taxes, depreciation and amortization ("EBITDA") was \$20.0 million in the current quarter compared to \$20.7 million in the prior year quarter. EBITDA for fiscal year 2013 was \$93.1 million compared to \$67.3 million in the prior fiscal year. Fourth quarter and full year 2013 results included \$0.5 million and \$18.3 million in gains on asset dispositions, respectively, compared to \$0.2 million and \$3.6 million of gains in the fourth quarter and full year 2012.

Adjusted EBITDA for fiscal year 2013, which excludes a one-time charge of \$2.0 million related to operating leases on certain helicopters configured for air medical services, was \$95.3 million. Adjusted EBITDA for fiscal year 2012, which excludes an impairment charge of \$5.9 million on our Brazilian joint venture, \$2.9 million of expenses related to non-prosecution of our initial public offering, \$2.0 million in SEACOR

Management Fees, and \$0.7 million in severance expense related to prior changes in executive management, was \$78.8 million. The \$16.4 million increase in Adjusted EBITDA in fiscal year 2013 is primarily due to the \$14.7 million increase in gains on asset dispositions compared to fiscal year 2012.

"2013 was a record year for Era. Operating revenues and Adjusted EBITDA increased by 10% and 21%, respectively, over the prior fiscal year. This record financial performance was achieved despite the suspension of flight operations of the EC225 heavy helicopters for more than half the year, which represent almost 25% of our fleet value," said Sten Gustafson, Chief Executive Officer of Era Group. "The significant gains recognized from asset dispositions during the year not only represent a continuation of our returns-focused strategy to deliver value for our shareholders but also further validate our strategy of owning our equipment. We have continued to deploy capital to selectively expand and upgrade our helicopter fleet as evidenced by our orders for new S92 and AW189 heavy helicopters and AW139 medium helicopters."

"Operating revenues of \$76.0 million were also a record for the fourth quarter, representing a 7% increase over the prior year quarter. Fourth quarter Adjusted EBITDA of \$20.0 million represented a decrease of \$1.2 million from the prior year quarter. Our policy of recognizing revenue from our Brazilian joint venture and our customer in India only when cash is remitted resulted in a \$2.8 million negative impact to revenues and EBITDA in the fourth quarter of 2013 compared to the fourth quarter of 2012."

### **Fourth Quarter Results**

Operating revenues in the fourth quarter ended December 31, 2013 increased \$5.1 million over the prior year quarter primarily due to the resumption of operations of the EC225 helicopters, increased utilization and higher rates for single engine helicopters in the U.S. Gulf of Mexico, and new search and rescue customers. These increases were partially offset by a decrease in dry-leasing revenues primarily due to lower cash receipts from our Brazilian joint venture and our customer in India and dry-leases that ended since the prior year quarter when the helicopters were sold or reassigned to our oil and gas operations. We collected cash receipts of \$6.4 million from our Brazilian joint venture and our customer in India in the fourth quarter of 2013, which represents a \$2.8 million decrease from the \$9.2 million of cash collected in the prior year quarter.

Operating expenses were \$2.9 million higher in the current quarter. Repairs and maintenance expenses were \$1.6 million higher primarily due to the timing of repairs and an increase in power-by-hour expense as a result of an increase in flight hours and the resumption of the EC225 helicopter operations. Personnel costs increased \$1.2 million primarily due to an increase in personnel to support the increased activity with oil and gas customers.

Administrative and general expenses were \$3.0 million higher in the current quarter. Compensation and employee costs were \$1.8 million higher primarily due to an increase in personnel, management bonus awards and share-based compensation related to incentive equity awards granted following our spin-off from SEACOR Holdings Inc. ("SEACOR"). Legal, professional and other expenses increased \$0.6 million as a result of being an independent public company. Allowance for doubtful accounts increased \$0.5 million due to collection issues related to a note with a customer that purchased parts in a previous year.

Depreciation expense was \$11.1 million in the current guarter, a decrease of \$0.3 million, primarily due to helicopters and related parts sold in 2013.

Losses from equity investments were \$0.9 million in the current year quarter, which was \$0.8 million lower than in the prior year quarter.

### **Sequential Quarter Results**

Fourth quarter operating revenues decreased \$5.0 million compared to the third quarter ended September 30, 2013, primarily due to the end of seasonal activities. Fourth quarter net income decreased \$3.5 million. Operating income and Adjusted EBITDA for the fourth quarter decreased by \$1.6 million and \$5.4 million, respectively. In addition to the impact of seasonality factors, the decreases in net income, operating income and Adjusted EBITDA in the fourth quarter were also due to lower gains on asset dispositions and losses from equity investments.

### **Full Year Results**

Operating revenues in 2013 increased \$26.0 million compared to 2012 primarily due to higher utilization of medium helicopters related to an increase in oil and gas activities in the U.S. Gulf of Mexico and Alaska, the commencement of international oil and gas operations in 2013, and an increase in search and rescue activities. These increases were partially offset by a decrease in dry-leasing and air medical revenues.

Operating expenses were \$19.4 million higher in 2013 compared to 2012. Repairs and maintenance expenses increased \$12.9 million primarily due to the timing of repairs and the prior year benefit from vendor credits. Personnel costs increased \$4.4 million primarily due to increased headcount to support the increase in oil and gas activities discussed above. In addition, lease expense was \$1.5 million higher in the current year due to a one-time charge related to operating leases on certain air medical helicopters.

Administrative and general expenses increased \$4.1 million in 2013 compared to 2012 primarily due to an increase in compensation and employee costs and expenses related to being an independent public company. Depreciation expense was \$3.1 million higher in the current year primarily due to the addition of new and higher cost helicopters.

Gains on asset dispositions were \$18.3 million in fiscal year 2013, a \$14.7 million increase from the prior year.

Interest expense increased \$7.4 million primarily due to the placement of the Company's 7.75% Senior Notes in December 2012. Income tax expense increased \$4.4 million due to higher income before taxes and equity earnings in the current year.

Earnings from equity investments were \$0.9 million in the current year, an increase of \$6.4 million compared to the prior year loss of \$5.5 million, primarily due to the recognition of a loss of \$0.6 million and an impairment charge of \$5.9 million, net of tax, on our investment in our Brazilian joint venture in the first quarter of 2012.

### **Equipment Acquisitions**

During the quarter ended December 31, 2013, the Company's capital expenditures were \$61.9 million, which consisted primarily of deposits on future helicopter deliveries. The Company records helicopter acquisitions in property and equipment and places helicopters in service once all completion work has been finalized and the helicopters are ready for use. The Company accepted delivery of two new AW139 helicopters in January 2014, and placed both of them into service in late February.

### **Capital Commitments**

The Company's unfunded capital commitments as of December 31, 2013 consisted primarily of orders for helicopters and totaled \$341.7 million, of which \$98.7 million is payable during 2014 with the balance payable through 2017. The Company also had \$2.3 million of deposits paid on options not yet exercised. The Company may terminate \$164.4 million of its total commitments (inclusive of deposits paid on options not yet exercised) without further liability other than liquidated damages of \$11.1 million in the aggregate.

Included in these capital commitments are agreements to purchase ten AW189 heavy helicopters, four S92 heavy helicopters, two AW139 medium helicopters, and five AW169 light twin helicopters. The AW189 helicopters are scheduled to be delivered beginning in late 2014 through 2017. The S92 helicopters are scheduled to be delivered in 2016 and 2017. The AW139 helicopters are scheduled to be delivered in 2014.

Delivery dates for the AW169 helicopters have yet to be determined. In addition, we had outstanding options to purchase up to an additional ten AW189 helicopters, five S92 helicopters and four AW139 helicopters.

#### **Liquidity Update**

As of December 31, 2013, the Company had a cash balance of \$31.3 million and remaining availability under its senior secured revolving credit facility of \$136.1 million

#### **Brazilian Joint Venture**

On February 15, 2014, definitive agreements were executed with respect to the transfer to a third party of the 50% economic interest and 80% voting interest held by the Company's partner in Aeróleo Taxi Aero S/A ("Aeróleo"), its Brazilian joint venture. As consideration for the transfer of interests and the other terms and conditions of the transaction, Aeróleo will be required to make payment to affiliates of the transferring partner in the form of severance and partial repayment of shareholder loans that will likely require a capital infusion by the Company of approximately \$2 million. The transaction remains subject to customary closing conditions, including receipt of required local regulatory approval, and is expected to close in the second half of 2014. On February 19, 2014, in connection with execution of the definitive agreements, the Company and its partner filed a joint motion to dismiss their ongoing arbitration.

As a result of the transaction, the Company may be required to consolidate the financial results of Aeróleo in its financial statements following the consummation of the transactions.

#### **Conference Call**

Management will conduct a conference call starting at 10:00 a.m. ET (9:00 a.m. CT) on Tuesday, March 18, 2014, to review the results for the fourth quarter and fiscal year ended December 31, 2013. The conference call can be accessed as follows:

All callers will need to reference the access code 12521582

Within the U.S.:

Operator Assisted Toll-Free Dial-In Number: (866) 607-0535

Outside the U.S.:

Operator Assisted International Dial-In Number: (832) 445-1827

Replay

A telephone replay will be available through March 31, 2014 and may be accessed by calling (855) 859-2056 for domestic callers or (404) 537-3406 for international callers. An audio replay will also be available on the Company's website at www.eragroupinc.com shortly after the call and will be accessible for approximately 90 days.

#### **About Era Group**

Era Group is one of the largest helicopter operators in the world and the longest serving helicopter transport operator in the U.S. In addition to servicing its U.S. customers, Era Group also provides helicopters and related services to third-party helicopter operators and customers in other countries, including Brazil, Canada, India, Mexico, Norway, Spain, Sweden, the United Kingdom and Uruguay. Era Group's helicopters are primarily used to transport personnel to, from and between offshore installations, drilling rigs and platforms.

This release includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements concerning management's expectations, strategic objectives, business prospects, anticipated economic performance and financial condition and other similar matters involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of results to differ materially from any future results, performance or achievements discussed or implied by such forward-looking statements. Such risks, uncertainties and other important factors include, among others, the effect of the Spin-off, including the ability of the Company

to recognize the expected benefits from the Spin-off and the Company's dependence on SEACOR's performance under various agreements; decreased demand and loss of revenues resulting from developments that may adversely impact the offshore oil and gas industry, including the issuance of new safety and environmental guidelines or regulations that could increase the costs of exploration and production, reduce the area of operations and result in permitting delays, U.S. government implemented moratoriums directing operators to cease certain drilling activities and any extension of such moratoriums that may result in unplanned customer suspensions, cancellations, rate reductions or non-renewals of aviation equipment contracts or failures to finalize commitments to contract aviation equipment; safety issues experienced by a particular helicopter model that could result in customers refusing to use that helicopter model or a regulatory body grounding that helicopter model, which could also permanently devalue that helicopter model; the cyclical nature of the oil and gas industry; increased U.S. and foreign government legislation and regulation, including environmental and aviation laws and regulations, and the Company's compliance therewith and the costs thereof; dependence on the activity in the U.S. Gulf of Mexico and Alaska and the Company's ability to expand into other markets; liability, legal fees and costs in connection with providing emergency response services; decreased demand for the Company's services as a result of declines in the global economy; declines in valuations in the global financial markets and a lack of liquidity in the credit sectors, including, interest rate fluctuations, availability of credit, inflation rates, change in laws, trade barriers, commodity prices and currency exchange fluctuations; activity in foreign countries and changes in foreign political, military and economic conditions; the failure to maintain an acceptable safety record; the dependence on small number of customers; consolidation of the Company's customer base; the ongoing need to replace aging aircraft; the Company's dependence on the used aircraft market; industry fleet capacity; restrictions imposed by the U.S. federal aviation laws and regulations on the amount of foreign ownership of the Company's common stock; operational risks; risks associated with our debt structure; operational and financial difficulties of our joint ventures, partners and customers; effects of adverse weather conditions and seasonality; adequacy of insurance coverage; the attraction and retention of qualified personnel; and various other matters and factors, many of which are beyond the Company's control. In addition, these statements constitute Era Group's cautionary statements under the Private Securities Litigation Reform Act of 1995. It is not possible to predict or identify all such factors. Consequently, the foregoing should not be considered a complete discussion of all potential risks or uncertainties. The words "estimate," "project," "intend," "believe," "plan" and similar expressions are intended to identify forward-looking statements. Forward-looking statements speak only as of the date of the document in which they are made. Era Group disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in Era Group's expectations or any change in events, conditions or circumstances on which the forward-looking statement is based. The forward-looking statements in this release should be evaluated together with the many uncertainties that affect Era Group's businesses, particularly those mentioned under "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, in our subsequent Quarterly Reports on Form 10-Q and in our periodic reporting on From 8-K (if any), which are incorporated by reference.

For additional information concerning Era Group, contact Christopher Bradshaw at (281) 606-4871 or visit Era Group's website at www.eragroupinc.com.

# ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts, unaudited)

	Three Months Ended December 31,				Year Ended December 31,				
	2013			2012		2013		2012	
Operating Revenues	\$	75,998	\$	70,895	\$	298,959	\$	272,921	
Costs and Expenses:									
Operating		45,213		42,282		186,612		167,195	
Administrative and general		10,562		7,575		38,924		34,785	
Depreciation		11,129		11,471		45,561		42,502	
		66,904		61,328		271,097		244,482	
Gains on Asset Dispositions, Net		464		157		18,301		3,612	
Operating Income		9,558		9,724		46,163		32,051	
Other Income (Expense):									
Interest income		139		145		591		910	
Interest expense		(4,311)		(3,757)		(18,050)		(10,648)	
SEACOR management fees		_		(500)		(168)		(2,000)	
Derivative (losses) gains, net		(26)		2		(104)		(490)	
Foreign currency gains, net		233		87		698		720	
Other, net		_				19		30	
		(3,965)		(4,023)		(17,014)		(11,478)	
Income Before Income Tax Expense and Equity In Earnings (Losses) of 50% or Less Owned Companies		5,593		5,701		29,149		20,573	
Income Tax Expense		3,036		2,086		11,727		7,298	
Income Before Equity in Earnings (Losses) of 50% or Less Owned Companies		2,557		3,615		17,422		13,275	
Equity in Earnings (Losses) of 50% or Less Owned Companies, Net of Tax		(880)		(84)		882		(5,528)	
Net Income		1,677		3,531		18,304		7,747	
Net Loss Attributable to Noncontrolling Interest in Subsidiary		75		40		401		40	
Net Income Attributable to Era Group Inc.		1,752		3,571		18,705		7,787	
Accretion of Redemption Value on Series A Preferred Stock		_		2,135		721		8,469	
Net Income (Loss) Attributable to Common Shares	\$	1,752	\$	1,436	\$	17,984	\$	(682)	
Basic Earnings (Loss) Per Common Share	\$	0.09	\$	0.06	\$	0.88	\$	(0.03)	
Diluted Earnings (Loss) Per Common Share	\$	0.09	\$	0.06	\$	0.88	\$	(0.03)	
EBITDA	\$	20,014	\$	20,700	\$	93,051	\$	67,285	
Adjusted EBITDA	\$	20,014	\$	21,200	\$	95,264	\$	78,837	

# ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts, unaudited)

Three Months Ended

					nree MC	ontns End	aed			
	Dec	c. 31, 2013	Sej	p. 30, 2013	Jun.	30, 2013	Ма	r. 31, 2013	Dec	. 31, 2012
Operating Revenues	\$	75,998	\$	80,997	\$	74,237	\$	67,727	\$	70,895
Costs and Expenses:										
Operating		45,213		51,338		46,945		43,116		42,282
Administrative and general		10,562		9,683		9,545		9,134		7,575
Depreciation		11,129		11,340		11,431		11,661		11,471
		66,904		72,361		67,921		63,911		61,328
Gains on Asset Dispositions, Net		464		2,560		4,476		10,801		157
Operating Income		9,558		11,196		10,792		14,617		9,724
Other Income (Expense):										
Interest income		139		155		150		147		145
Interest expense		(4,311)		(4,394)		(4,613)		(4,732)		(3,757)
SEACOR management fees		_		_		_		(168)		(500)
Derivative (losses) gains, net		(26)		(96)		21		(3)		2
Foreign currency gains (losses), net		233		409		315		(259)		87
Other, net		_		7		9		3		_
		(3,965)		(3,919)		(4,118)		(5,012)		(4,023)
Income Before Income Tax Expense and Equity In Earnings (Losses) of 50% or Less Owned Companies		5,593		7,277		6,674		9,605		5,701
Income Tax Expense		3,036		2,715		2,398		3,578		2,086
Income Before Equity in Earnings (Losses) of 50% or Less Owned Companies		2,557		4,562		4,276		6,027		3,615
Equity in Earnings (Losses) of 50% or Less Owned Companies, Net of Tax		(880)		526		674		562		(84)
Net Income		1,677		5,088		4,950		6,589		3,531
Net Loss Attributable to Noncontrolling Interest in Subsidiary		75		116		105		105		40
Net Income Attributable to Era Group Inc.		1,752		5,204		5,055		6,694		3,571
Accretion of Redemption Value on Series A Preferred Stock								721		2,135
Net Income Attributable to Common Shares	\$	1,752	\$	5,204	\$	5,055	\$	5,973	\$	1,436
Basic Earnings Per Common Share	\$	0.09	\$	0.26	\$	0.25	\$	0.28	\$	0.06
Diluted Earnings Per Common Share	\$	0.09	\$	0.25	\$	0.25	\$	0.28	\$	0.06
EBITDA	\$	20,014	\$	23,382	\$	23,242	\$	26,413	\$	20,700
Adjusted EBITDA	\$	20,014	\$	25,427	\$	23,242	\$	26,581	\$	21,200

# ERA GROUP INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, unaudited)

	De	c. 31, 2013	Se	ep. 30, 2013	Ju	ın. 30, 2013	M	ar. 31, 2013	De	c. 31, 2012
ASSETS					-					
Current Assets:										
Cash and cash equivalents	\$	31,335	\$	22,517	\$	27,345	\$	25,032	\$	11,505
Receivables:										
Trade, net of allowance for doubtful accounts		38,137		48,435		40,645		41,044		48,810
Other		4,374		2,961		14,607		16,133		4,430
Inventories, net		26,853		26,692		26,223		26,696		26,650
Prepaid expenses and other		2,167		1,278		2,854		2,715		1,803
Deferred income taxes		2,347		3,642		3,642		3,642		3,642
Escrow deposits				9,900		16,010			_	_
Total current assets		105,213		115,425		131,326		115,262		96,840
Property and Equipment		1,066,958		1,014,907		1,012,661		1,021,453		1,030,276
Accumulated depreciation		(263,306)		(255,299)		(251,613)		(246,498)		(242,471)
Net property and equipment		803,652		759,608		761,048		774,955		787,805
Investments, at Equity, and Advances to 50% or Less Owned Companies		34,986		36,113		35,529		34,705		34,696
Goodwill		352		352		352		352		352
Other Assets		14,380		16,071		17,300		17,830		17,871
Total Assets	\$	958,583	\$	927,569	\$	945,555	\$	943,104	\$	937,564
LIABILITIES AND STOCKHOLDERS' EQUITY										
Current Liabilities:										
Accounts payable and accrued expenses	\$	12,946	\$	16,606	\$	15,585	\$	13,126	\$	15,703
Accrued wages and benefits		8,792		8,937		6,976		7,662		4,576
Accrued interest		772		4,625		770		5,213		1,401
Accrued income taxes		613		_		_		_		
Derivatives		621		_		_		_		_
Due to SEACOR		347		190		211		270		_
Current portion of long-term debt		2,787		2,787		2,787		2,787		2,787
Other current liabilities		3,267		6,894		5,253		4,309		5,232
Total current liabilities		30,145	_	40,039	_	31,582	_	33,367	_	29,699
Deferred Income Taxes		209,574		208,483		204,487		203,343		203,536
Long-Term Debt		279,391		240,029		275,667		276,307		276,948
Deferred Gains and Other Liabilities		3,412		5,343		5,947		8,164		7,864
Total liabilities		522,522		493,894		517,683	_	521,181		518,047
Preferred Stock:		322,322		+30,034		317,003		321,101		310,047
Series A Preferred Stock										144,232
		_		_				<del>-</del>		144,232
Series B Preferred Stock					_					144 222
Total preferred stock							_			144,232
Equity:										
Era Group Inc. Stockholders' Equity:		000		000		200		004		
Common stock		202		202		202		201		_
Class B common stock		_		_		_		_		245
Additional paid-in capital		421,310		420,650		420,056		419,036		278,838
Retained earnings (accumulated deficit)		14,680		12,928		7,724		2,669		(4,025)
Treasury shares, at cost		(113)		(94)		(63)		_		_
Accumulated other comprehensive income (loss), net of tax		176		108		(44)		(85)		20
		436,255		433,794		427,875		421,821		275,078
Noncontrolling interest in subsidiary		(194)		(119)		(3)		102		207
Total equity		436,061		433,675		427,872		421,923		275,285
Total Liabilities and Stockholders' Equity	\$	958,583	\$	927,569	\$	945,555	\$	943,104	\$	937,564

Our management uses EBITDA and Adjusted EBITDA to assess the performance and operating results of our business. EBITDA is defined as Earnings before Interest (includes interest income, interest expense and interest expense on advances from SEACOR), Taxes, Depreciation and Amortization. Adjusted EBITDA is defined as EBITDA further adjusted for SEACOR Management Fees and certain other items that occur during the reported period. We include EBITDA and Adjusted EBITDA to provide investors with a supplemental measure of our operating performance. Neither EBITDA nor Adjusted EBITDA is a recognized term under generally accepted accounting principles in the U.S. ("GAAP"). Accordingly, they should not be used as an indicator of, or an alternative to, net income as a measure of operating performance. In addition, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow available for management's discretionary use, as they do not consider certain cash requirements, such as debt service requirements. Because the definitions of EBITDA and Adjusted EBITDA (or similar measures) may vary among companies and industries, they may not be comparable to other similarly titled measures used by other companies.

The following table provides a reconciliation of Net Income, the most directly comparable GAAP measure, to EBITDA and Adjusted EBITDA.

			Th	ree M	onths End	ded				Year Decen	
	I	Dec. 31, 2013	Sep. 30, 2013	•	Jun. 30, 2013		Mar. 31, 2013	ı	Dec. 31, 2012	2013	2012
						(in t	housands)				
Net Income	\$	1,677	\$ 5,088	\$	4,950	\$	6,589	\$	3,531	\$ 18,304	\$ 7,747
Depreciation		11,129	11,340		11,431		11,661		11,471	45,561	42,502
Interest Income		(139)	(155)		(150)		(147)		(145)	(591)	(910)
Interest Expense		4,311	4,394		4,613		4,732		3,757	18,050	10,648
Income Tax Expense		3,036	2,715		2,398		3,578		2,086	11,727	7,298
EBITDA	\$	20,014	\$ 23,382	\$	23,242	\$	26,413	\$	20,700	\$ 93,051	\$ 67,285
SEACOR Management Fees		_	_		_		168		500	168	2,000
Special Items (1)		_	2,045		_		_		_	2,045	9,552
Adjusted EBITDA	\$	20,014	\$ 25,427	\$	23,242	\$	26,581	\$	21,200	\$ 95,264	\$ 78,837
Gains on Asset Dispositions, Net ("Gains")		(464)	(2,560)		(4,476)		(10,801)		(157)	(18,301)	(3,612)
Adjusted EBITDA Excluding Gains	\$	19,550	\$ 22,867	\$	18,766	\$	15,780	\$	21,043	\$ 76,963	\$ 75,225

#### (1) Special items include the following:

- · Severance expense of \$0.7 million for the year ended December 31, 2012, due to prior changes in executive management;
- Expenses incurred in connection with our abandoned initial public offering of \$2.9 million for the year ended December 31, 2012;
- An impairment charge of \$5.9 million, net of tax, for the year ended December 31, 2012, on our investment in Aeróleo Taxi Aéreo S/A; and
- A one-time charge of \$2.0 million related to operating leases on certain air medical helicopters for the three months ended September 30, 2013 and the year ended December 31, 2013.

## ERA GROUP INC. FLEET COUNTS (1) (unaudited)

	Dec. 31, 2013	Sep. 30, 2013	Jun. 30, 2013	Mar. 31, 2013	Dec. 31, 2012
Heavy:					
EC225	9	9	9	9	10
Medium:					
AW139	35	36	35	35	33
B212	11	11	11	11	13
B412	6	6	6	6	6
S76 A/A++	3	3	6	6	7
S76 C+/C++	6	6	7	9	10
	61	62	65	67	69
Light—twin engine:					
A109	9	9	9	9	9
BK-117	3	6	6	6	6
EC135	20	20	20	20	19
EC145	4	4	3	3	3
	36	39	38	38	37
Light—single engine:					
A119	24	24	24	24	24
AS350	35	35	35	35	35
	59	59	59	59	59
Total Helicopters	165	169	171	173	175

<sup>(1)</sup> Includes all owned, joint ventured, leased-in and managed helicopters.
(2) The Company accepted delivery of two new AW139 helicopters in January 2014, and placed both of them into service in late February.



# Q4 and Full Year 2013 Earnings Presentation





## Q4 and Full Year 2013 Earnings Call Agenda

I. Introduction Chris Bradshaw, EVP and CFO

II. Operational Highlights Sten Gustafson, Chief Executive Officer

III. Financial Review Chris Bradshaw, EVP and CFO

IV. Closing Remarks Sten Gustafson, Chief Executive Officer

V. Questions & Answers



## **Cautionary Statement Regarding Forward Looking Statements**

This presentation contains "forward-looking statements." Forward-looking statements give the Company's current expectations or forecasts of future events. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "estimate," "anticipate," "believe," "project," or "continue," or other similar words. These statements reflect management's current views with respect to future events and are subject to risks and uncertainties, both known and unknown. The Company's actual results may vary materially from those anticipated in forward-looking statements. The Company cautions investors not to place undue reliance on any forward-looking statements.

Such risks, uncertainties and other important factors include, among others, the effect of the spin-off from SEACOR, including the ability of the Company to recognize the expected benefits from the spin-off and the Company's dependence on SEACOR's performance under various agreements; decreased demand and loss of revenues resulting from developments that may adversely impact the offshore oil and gas industry, including the issuance of new safety and environmental guidelines and regulations that could increase the costs of exploration and production, reduce the area of operation and result in permitting delays, U.S. government implemented moratoriums directing operators to cease certain drilling activities and any extension of such moratoriums that may result in unplanned customer suspensions, cancellations, rate reductions or non-renewals of aviation equipment contracts or failures to finalize commitments to contract aviation equipment; safety issues experienced by a particular helicopter model that could result in customers refusing to use that helicopter model or a regulatory body grounding that helicopter model, which could also permanently devalue that helicopter model; the cyclical nature of the oil and gas industry; increased U.S. and foreign government legislation and regulation, including environmental and aviation laws and regulations, and the Company's compliance therewith and the costs thereof; dependence on the activity in the U.S. Gulf of Mexico and Alaska and the Company's ability to expand into other markets; liability, legal fees and costs in connection with providing emergency response services; decreased demand for the Company's services as a result of declines in the global economy; declines in valuations in the global financial markets and a lack of liquidity in the credit sectors, including, interest rate fluctuations, availability of credit, inflation rates, change in laws, trade barriers, commodity prices and currency exchange fluctuations; activity in foreign countries and changes in foreign political, military and economic conditions; the failure to maintain an acceptable safety record; the dependence on small number of customers; consolidation of the Company's customer base; the ongoing need to replace aging helicopters; the Company's dependence on the used aircraft market; industry fleet capacity; restrictions imposed by the U.S. federal aviation laws and regulations on the amount of foreign ownership of the Company's common stock; operational risks; risks associated with our debt structure; operational and financial difficulties of the Company's joint ventures, partnerships and customers; effects of adverse weather conditions and seasonality; adequacy of insurance coverage; the attraction and retention of qualified personnel; and various other matters and factors included in the Company's annual reports on Form 10-K, quarterly reports on Form 10-Q and other SEC filings.

These factors are not exhaustive, and new factors may emerge or changes to the foregoing factors may occur that could impact the Company's business. Except to the extent required by law, the Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation includes disclosure of the Company's Net Asset Value. The Company's Net Asset Value is based upon the fair market value (FMV) of the Company's owned helicopters plus the book value of the Company's other assets less the Company's liabilities. The Company derives FMV from observable market data if available and may require utilization of estimates, application of significant judgment and assistance of valuation specialists. In some cases, FMV is obtained from third party analysts. There is no assurance that FMV of an asset represents the amount that Era could obtain from an unaffiliated third party in an arm's length sale of the asset.



## **Non-GAAP Financial Measures Reconciliation**

This presentation includes EBITDA and Adjusted EBITDA as supplemental measures of the Company's operating performance. EBITDA is defined as Earnings before Interest (includes interest income, interest expense and interest expense on advances from SEACOR), Taxes, Depreciation and Amortization. Adjusted EBITDA is defined as EBITDA further adjusted for SEACOR Management Fees and certain other items that occurred during the reporting period. Neither EBITDA nor Adjusted EBITDA is a recognized term under generally accepted accounting principles in the U.S. ("GAAP"). Accordingly, they should not be used as an indicator of, or an alternative to, net income as a measure of operating performance. In addition, EBITDA and Adjusted EBITDA are not intended to be a measure of free cash flow available for discretionary use, as they do not consider certain cash requirements, such as debt service requirements. EBITDA and Adjusted EBITDA have limitations as analytical tools, and you should not consider them in isolation, nor as a substitute for analysis of our results as reported under GAAP. Because the definitions of EBITDA and Adjusted EBITDA (or similar measures) may vary among companies and industries, they may not be comparable to other similarly titled measures used by other companies.

A reconciliation of EBITDA and Adjusted EBITDA is included in this presentation.



# **Operational Highlights**





## Full Year 2013 Highlights

- Record operating revenues of \$299.0mm represent a 10% increase over full year 2012
  - Total increase of \$26.0mm primarily due to higher utilization of medium helicopters related to an
    increase in oil & gas activities in the U.S. Gulf of Mexico and Alaska, the commencement of
    international oil & gas operations in 2013, and an increase in search and rescue activities
  - Partially offset by a decrease in dry-leasing and air medical revenues
- Net income attributable to Era Group Inc. of \$18.7mm represents a 140% increase over 2012
- Adjusted EBITDA of \$95.3mm represents a 21% increase over 2012
- In addition to the increase in revenues, the improvement in net income and Adjusted EBITDA was largely due to a \$14.7mm increase in gains on asset sales
  - Gains on assets sales totaled \$18.3mm in 2013 compared to \$3.6mm in 2012
  - Excluding the impact of gains on asset sales, Adjusted EBITDA was \$77.0mm, an increase of 2% from \$75.2mm in 2012
- Strong results considering the impact of the global suspension of EC225 heavy helicopters, which
  represent almost 25% of Era's fleet value, for more than half of the year



## Q4 2013 Highlights

### Compared to Prior Year Quarter

- Record Q4 operating revenues of \$76.0mm represent a 7% increase over the prior year quarter
  - Total increase of \$5.1mm primarily due to the EC225 helicopters resuming operations, increased utilization and rates for single engine helicopters in the U.S. Gulf of Mexico and new search and rescue customers
  - Partially offset by a decrease in dry-leasing and air medical revenues
- Net income attributable to Era Group Inc. of \$1.8mm compared to \$3.6mm in the prior year quarter
- Adjusted EBITDA of \$20.0mm compared to \$21.2mm in the prior year quarter
- Our policy of recognizing revenue from our Brazilian joint venture and our customer in India only when cash is remitted
  resulted in a \$2.8 million negative impact to revenues and EBITDA in the fourth quarter of 2013 compared to the fourth
  quarter of 2012
  - Cash collected, and thus revenue recognized, from these two customers was \$6.4mm in Q4 2013 vs. \$9.2mm in Q4 2012

### Compared to Sequential Quarter

- Operating revenues decreased \$5.0mm, or 6%, from Q3 2013 due to seasonal factors
- Net income attributable to Era Group Inc. decreased \$3.4mm
- Adjusted EBITDA decreased \$5.4mm
- In addition to the impact of seasonality, net income and Adjusted EBITDA decreased due to losses on equity investments and a lower contribution from gains on asset sales
  - Losses on equity investments totaled -\$0.9mm in Q4 2013 compared to a gain of \$0.5mm in Q3
  - Gains on asset sales totaled \$0.5mm in Q4 2013 compared to \$2.6mm in Q3



## Oil and Gas

- Q4 operating revenues from oil and gas activities of \$53.6mm
  - 25% increase from Q4 2012
  - 4% decrease from Q3 2013 due to seasonality in Alaska
- U.S. Gulf of Mexico operating revenues of \$45.5mm
  - 25% increase from prior year quarter primarily due the EC225 helicopters resuming operations and higher utilization and rates for single engine helicopters
  - 12% increase from sequential quarter primarily due to a full quarter contribution from all of the EC225 helicopters
- · Alaska operating revenues of \$6.9mm
  - 6% increase from Q4 2012 primarily due to the addition of one light-twin helicopter for a new customer contract
  - 51% decrease (-\$7.1mm) from Q3 2013 primarily due to seasonal factors such as firefighting, utility and other short-term contracts that ended prior to Q4
- International operating revenue of \$1.2mm (contract started late January 2013)
  - Unchanged from sequential quarter



## **Other Service Lines**

- Dry-leasing revenues of \$11.6mm in Q4 2013
  - 38% decrease from Q4 2012 primarily due to the timing of cash receipts from Aeróleo and our customer in India and to contract-leases that have ended since the prior year quarter
  - 11% increase from Q3 2013 due almost entirely to the timing of cash receipts from Aeróleo
  - Revenues from Aeróleo and a customer in India continue to be recognized on a cash receipts basis due to liquidity issues experienced by both customers
- Search and rescue revenues of \$5.4mm in Q4 2013
  - 93% increase from Q4 2012 due to the addition of new subscribers and increased activity with existing customers
  - 17% increase from Q3 2013 due to higher fixed monthly revenues related to the addition of a third AW139 helicopter to the SAR program
- Air medical revenues of \$3.1mm in Q4 2013
  - 25% decrease from Q4 2012 due to the conclusion of three long-term hospital contracts in effect during the prior year quarter
  - 5% decrease from Q3 2013
- Flightseeing is a seasonal activity that does not contribute revenues in Q4 or Q1
  - Q3 2013 flightseeing revenues were \$4.4mm
- FBO revenues increased 4% relative to Q4 2012 and decreased 10% relative to Q3 2013 due to variances in fuel sales



## **Helicopter Order and Options Book**

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			22	Remaining Amount		
Delivery	Class	Type	Number	Firm	Cancellable	
2014	Medium	AW139	2	\$18.9	-	
2014	Heavy	AW189	3	\$42.6	_	
2015	Heavy	AW189	2	2 <del></del>	\$33.6	
2016	Heavy	AW189	3	-	\$51.4	
2016	Heavy	S92	3	\$76.7	-	
2017	Heavy	AW189	2	_	\$35.0	
2017	Heavy	S92	1	\$26.5	_	
TBD	Light Twin	AW169	5	-	\$43.4	
			21	\$164.7	\$163.4	

Options

				Remaining Amount			
1/2/2	Class	Туре	Number	Firm	Cancellable		
,	Medium	AW139	4	_	\$53.0		
	Heavy	AW189	10	-	\$173.2		
	Heavy	S92	5	_	\$175.6		
			19	_	\$401.8		

Note: Capital commitments shown by year of scheduled helicopter delivery (not year in which cash is spent); US\$mm estimates as of 12/31/13 Excludes two AW139 helicopters which were fully paid for in 2013 but not delivered and operational until 2014



## Financial Review





# **Period Over Period Comparison – Full Year**

## Twelve Months Ended

	-	December 31,					
		2013	98	2012	\$ Change		% Variance
(\$000s)							
Operating revenues	\$	298,959	\$	272,921	\$	26,038	10%
Operating expenses		186,612		167,195		19,417	(12%)
G&A expenses		38,924		34,785		4,139	(12%)
Depreciation		45,561		42,502		3,059	(7%)
Gains on asset dispositions		18,301		3,612		14,689	407%
Operating income	100	46,163	17	32,051	185	14,112	44%
Interest income		591		910		(318)	(35%)
Interest expense		(18,050)		(10,648)		(7,402)	(70%)
SEACOR management fees		(168)		(2,000)		1,832	92%
Derivative losses, net		(104)		(490)		386	79%
Foreign currency gains, net		698		720		(22)	(3%)
Other, net		19		30		(11)	(37%)
Income tax expense		(11,727)		(7,298)		(4,429)	(61%)
Equity in earnings, net		882		(5,528)	12	6,409	n/m
Netincome	\$	18,304	\$	7,747	\$	10,557	136%
Net loss attributable to NCI in subsidiary		401		40	557 515	361	903%
Net income attributable to Era Group Inc.	\$	18,705	\$	7,787	\$	10,918	140%
EBITDA	\$	93,051	\$	67,285	\$	25,766	38%
Adjusted EBITDA	\$	95,264	\$	78,837	\$	16,427	21%
EBITDA Margin		31%		25%			
Adjusted EBITDA Margin		32%		29%			



# Period Over Period Comparison – 4th Quarter

Three	Months	Ended	d
		-12	

	100	Decem	ber 3				
		2013		2012	\$	Change	% Variance
(\$000s)	-						
Operating revenues	\$	75,998	\$	70,895	\$	5,103	7%
Operating expenses		45,213		42,282		2,931	(7%)
G&A expenses		10,562		7,575		2,987	(39%)
Depreciation		11,129		11,471		(342)	3%
Gains on asset dispositions		464		157		307	195%
Operating income	100	9,558		9,724		(166)	(2%)
Interest income		139		145		(6)	(4%)
Interest expense		(4,311)		(3,757)		(554)	(15%)
SEACOR management fees		-		(500)		500	n/m
Derivative (losses) gains, net		(26)		2		(28)	n/m
Foreign currency gains, net		233		87		146	169%
Other, net		-		-		-	n/m
Income tax expense		(3,036)		(2,086)		(950)	(46%)
Equity in earnings, net	-	(880)		(84)	12	(796)	(948%)
Net income	\$	1,677	\$	3,531	\$	(1,853)	(52%)
Net loss attributable to NCI in subsidiary		75	(2) <del> </del>	40	59 50	35	88%
Net income attributable to Era Group Inc.	\$	1,752	\$	3,571	\$	(1,818)	(51%)
EBITDA	\$	20,014	\$	20,700	\$	(686)	(3%)
Adjusted EBITDA	\$	20,014	\$	21,200	\$	(1,186)	(6%)
EBITDA Margin		26%		29%			
Adjusted EBITDA Margin		26%		30%			



# **Sequential Quarter Comparison**

	Three Months Ended							
5	3	B1-Dec	3	80-Sep	\$	Change	% Variance	
(\$000s)								
Operating revenues	\$	75,998	\$	80,997	\$	(4,999)	(6%)	
Operating expenses		45,213		51,338		(6,125)	12%	
G&A expenses		10,562		9,683		879	(9%)	
Depreciation		11,129		11,340		(211)	2%	
Gains on asset dispositions		464		2,560	NO.	(2,096)	(82%)	
Operating income	9	9,558		11,196	392	(1,638)	(15%)	
Interest income	83	139	192	155		(16)	(10%)	
Interest expense		(4,311)		(4,394)		83	2%	
SEACOR management fees		-		-		-	n/m	
Derivative losses, net		(26)		(96)		70	73%	
Foreign currency gains, net		233		409		(176)	(43%)	
Other, net		-		7		(7)	n/m	
Income tax expense		(3,036)		(2,715)		(321)	(12%)	
Equity in earnings, net	-	(880)		526		(1,406)	n/m	
Netincome	\$	1,677	\$	5,088	\$	(3,411)	(67%)	
Net loss attributable to NCI in subsidiary		75		116		(41)	35%	
Net income attributable to Era Group Inc.	\$	1,752	\$	5,204	\$	(3,452)	(66%)	
EBITDA	\$	20,014	\$	23,382	\$	(3,368)	(14%)	
Adjusted EBITDA	\$	20,014	\$	25,427	\$	(5,413)	(21%)	
EBITDA Margin		26%		29%				
Adjusted EBITDA Margin		26%		31%				

13



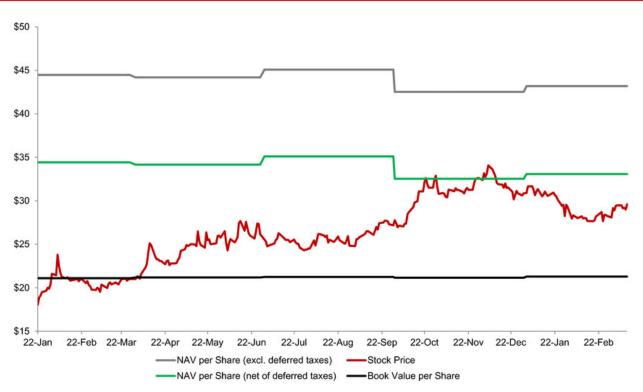
## **Capitalization and Financial Policy**

December 31, 2013	
(\$000s)	
Cash and cash equivalents	\$31,335
Revolving credit facility	\$55,000
Promissory notes	30,311
Total secured debt	\$85,311
7.750% Senior Notes	\$200,000
Total debt	\$285,311
Net debt	\$253,976
Shareholders' Equity	\$436,061
Total capitalization	\$721,372
Total Debt / Adjusted EBITDA	3.0x
Adjusted EBITDA / Interest Expense	5.3x
Net Debt / Net Capitalization	37%
	40%
Total Debt / Total capitalization	40%
Available credit on revolving credit facility	\$136,075

- Era continues to generate substantial free cash flow
- Flexibility to fund growth via organic and strategic opportunities
- Existing capital commitments can be funded via combination of cash-on-hand, cash flow from operations and temporary borrowings under our revolving credit facility
- We borrowed \$40mm on our revolving credit facility during Q4 to fund initial deposits and progress payments for new S92, AW189 and AW139 helicopters



## **Net Asset Value**





# Appendix





## **Fleet Overview**











		Joint			Average	
	Owned	Ventured	Leased-In	Managed	Total	Age <sup>(1)</sup>
Heavy:						
EC225	9	-	_	-	9	4
Total Heavy	9	1. <del>1</del> 5	-	-	9	
Medium:						
AW139	34	1	_	_	35	4
Bell 212	11	_	_	_	11	35
Bell 412	6	-	-	-	6	32
S76 A/A++	3	_	_	_	3	27
S76 C+/C++	5	_	_	1	6	7
Total Medium	59	1	-	1	61	
Light – twin engine:						
A109	7	_	_	2	9	8
BK-117	_	_	2	1	3	N/A
EC135	17	-	2	1	20	5
EC145	3		_	1	4	5
Total Light – twin engine	27	-	4	5	36	
Light – single engine:						
A119	17	7	_	_	24	7
AS350	35	_	-	-	35	17
Total Light – single engine	52	7	_	-	59	
Total Holicoptors	1.47	0	4	c	165	12

Note: As of 12/31/13. Excludes two AW139 helicopters which were fully paid for in 2013 but not delivered and operational until 2014; also excludes orders and options (1) Average for owned fleet



## NAV per Share Calculation (as of 12/31/13)

(in million, except share data)	
+ FMV of Helicopters	\$ 917
+ NBV of Other PP&E	129
+ Working Capital	75
+ Other Net Tangible Assets	46
- Long-term Debt	(279)
- Deferred Taxes	(210)
Net Asset Value	\$ 678
Diluted Share Count	20.5
NAV per Share (excl. Deferred Taxes)	\$ 43.18
NAV per Share (incl. Deferred Taxes)	\$ 33.07

### Notes:

- 1) NAV calculation only includes fair market value of helicopters that we own; it does not include any value for leased-in or managed helicopters that we operate
- Helicopter fair market values based on annual desktop appraisal performed by Ascend Worldwide; new helicopters delivered subsequent to the last appraisal are reflected at gross cost



# **Financial Highlights**

	Fiscal Year														
(\$ millions)		2008		2009		2010		2011		2012	2013		24'13	Q	4'12
Revenue	\$	248.6	\$	235.7	\$	235.4	\$	258.1	\$	272.9 \$	299.0	\$	76.0	\$	70.9
Operating Expenses		181.5		148.0		147.2		162.7		167.2	186.6		45.2		42.3
G&A		20.1		21.4		25.8		31.9		34.8	38.9		10.6		7.6
Depreciation		36.4		37.3		43.4		42.6		42.5	45.6		11.1		11.5
Gains on Asset Dispositions		4.9		0.3		0.8		15.2		3.6	18.3		0.5		0.2
Operating Income		15.5		29.3		19.8		36.1		32.0	46.2		9.6		9.7
Other Income (Expense):															
Interest Income		0.2		0.1		0.1		0.7		0.9	0.6		0.1		0.1
Interest Expense		-				(0.1)		(1.4)		(10.6)	(18.1)		(4.3)		(3.7)
Intercompany Interest		(13.0)		(20.3)		(21.4)		(23.4)		-	-		-		-
Derivative Gains (Losses)		0.3		0.3		(0.1)		(1.3)		(0.5)	(0.1)		(0.0)		0.0
Foreign Currency Transactions		0.3		1.4		(1.5)		0.5		0.7	0.7		0.2		0.1
SEACOR Corporate Charges		(5.7)		(5.5)		(4.6)		(8.8)		(2.0)	(0.2)		-		(0.5)
All Other Income or Expense		-		-		-		-		-	-	100	-		0.0
		(17.9)		(24.0)	Ì	(27.6)		(33.7)		(11.5)	(17.1)		(4.0)		(4.0)
Income before Taxes and Equity Earnings		(2.4)		5.3		(7.8)		2.4		20.5	29.1	100	5.6		5.7
Income Taxes		(0.4)		2.9		(4.3)		0.4		7.3	11.7	959	3.0		2.1
Income before Equity Earnings		(2.0)		2.4		(3.5)		2.0		13.2	17.4		2.6		3.6
Equity Earnings		(0.5)		(0.5)		(0.1)		0.1		(5.5)	0.9		(0.9)		(0.1)
Net Income	\$	(2.5)	\$	1.9	\$	(3.6)	\$	2.1	\$	7.7 \$	18.3	\$	1.7	\$	3.5
Adjusted EBITDA <sup>(a)</sup>	\$	52.0	\$	67.9	\$	61.8	\$	82.2	\$	78.8 \$	95.3	\$	20.0	\$	21.2

<sup>(</sup>a) See next page for Adjusted EBITDA reconciliation to Net Income (Loss)



## **Reconciliation of Non-GAAP Financial Measures**

- Historically, SEACOR charged its corporate costs and overhead charges to all of its operating divisions
  - These charges have been excluded from Adjusted EBITDA to more accurately reflect Era's historical results if we had not been a SEACOR subsidiary
- Effective as of the spin-off, Era will pay SEACOR a fixed fee pursuant to the TSA. The initial annualized fee was \$3.4 million. As Era transitions the functions covered by the TSA, the amount paid to SEACOR will be reduced
- Adjusted EBITDA reflects special items:
  - Non-recurring executive severance adjustments of \$0.4 million, \$4.2 million, and \$0.7 million in FY 2010, 2011 and 2012, respectively
  - An adjustment for IPO related fees and expenses of \$2.9 million in FY 2012
  - Impairment of our investment in Aeróleo in the first quarter of 2012 (\$5.9 million)
  - A one-time charge related to operating leases on certain air medical helicopters in Q3 2013 of \$2.0 million

		Histori	ical EBITDA an	d Adjusted EBI	TDA			
(USD\$ in thousands)	2008	2009	2010	2011	2012	2013	Q4 '13	Q4 '12
Net Income (Loss)	(2,487)	1,839	(3,639)	2,108	7,747	18,304	1,677	3,531
Depreciation	36,411	37,358	43,351	42,612	42,502	45,561	11,129	11,471
Interest Income	(217)	(52)	(109)	(738)	(910)	(591)	(139)	(145)
Interest Expense	5	13	94	1,376	10,648	18,050	4,311	3,757
Interest Expense on Advances	12,963	20,328	21,437	23,410	-	-		-
Income Tax Expense (Benefit)	(344)	2,883	(4,301)	434	7,298	11,727	3,036	2,086
EBITDA	46,331	62,369	56,833	69,202	67,285	93,051	20,014	20,700
SEACOR Management Fees	5,681	5,481	4,550	8,799	2,000	168	-	500
Special Items:								
Executive Severance	-	-	379	4,171	704	-		-
IPO	-	-	-	-	2,915	-	-	-
Aeroleo Impairment Charge	-	-	-	-	5,933	-	-	-
Air Medical Operating Leases	2	2	-	-	2	2,045	2	2
Total Special Items	2	-	379	4,171	9,552	2,045	-	_
Adjusted EBITDA	52,012	67,850	61,762	82,172	78,837	95,264	20,014	21,200