# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the quarterly period ended March 31, 2019 or  TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the transition period from                                                                  |                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|
| For the quarterly period ended March 31, 2019 or  TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the transition period fromto  Commission file number 1-35701  Era Group Inc.  (Exact Name of Registrant as Specified in Its Charter)  Delaware                                       |                      |
| For the transition period fromto  Commission file number 1-35701  Era Group Inc.  (Exact Name of Registrant as Specified in Its Charter)  Delaware  72-1455213                                                                                                                                                                       |                      |
| Era Group Inc. (Exact Name of Registrant as Specified in Its Charter)  Delaware  72-1455213                                                                                                                                                                                                                                          |                      |
| (Exact Name of Registrant as Specified in Its Charter)  Delaware 72-1455213                                                                                                                                                                                                                                                          |                      |
|                                                                                                                                                                                                                                                                                                                                      |                      |
| Incorporation or Organization)  Identification No.)                                                                                                                                                                                                                                                                                  |                      |
| 818 Town & Country Blvd., Suite 200  Houston, Texas 77024  (Address of Principal Executive Offices) (Zip Code)                                                                                                                                                                                                                       |                      |
| 713-369-4700 (Registrant's Telephone Number, Including Area Code)                                                                                                                                                                                                                                                                    |                      |
| Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 durin months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 day | 0 1                  |
| Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆                        | of Regulation S-T    |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See deaccelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):                  | efinitions of "large |
| Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging and I I I I I I I I I I I I I I I I I I I                                                                                                                                                                                         | growth company       |
| If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new caccounting standards provided pursuant to Section 13(a) of the Exchange Act.                                                                                               | or revised financial |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\Box$ No 🗷                                                                                                                                                                                                     |                      |
| The total number of shares of common stock, par value \$0.01 per share, outstanding as of May 3, 2019 was 22,220,676. The Registrant has no other class outstanding.                                                                                                                                                                 | of common stock      |

## ERA GROUP INC.

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## PART I—FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

## ERA GROUP INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

| (in thousands, except share amounts)                                                                                                                                                                 |    |                   | _  |                     |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------------|----|---------------------|
|                                                                                                                                                                                                      |    | March 31,<br>2019 |    | ecember 31,<br>2018 |
|                                                                                                                                                                                                      |    | (unaudited)       |    |                     |
| ASSETS                                                                                                                                                                                               |    |                   |    |                     |
| Current assets:                                                                                                                                                                                      |    |                   |    |                     |
| Cash and cash equivalents (including \$359 and \$1,745 from VIEs in 2019 and 2018, respectively) <sup>(1)</sup>                                                                                      | \$ | 49,612            | \$ | 50,753              |
| Receivables:                                                                                                                                                                                         |    |                   |    |                     |
| Trade, operating, net of allowance for doubtful accounts of \$261 in 2019 and 2018, (including \$9,703 and \$5,565 from VIEs in 2019 and 2018, respectively)                                         |    | 34,732            |    | 33,306              |
| Trade, dry-leasing                                                                                                                                                                                   |    | 2,446             |    | 3,803               |
| Tax receivables (including \$2,843 and \$3,187 from VIEs in 2019 and 2018, respectively)                                                                                                             |    | 2,843             |    | 3,187               |
| Other (including \$27 and \$340 from VIEs in 2019 and 2018, respectively)                                                                                                                            |    | 7,204             |    | 2,343               |
| Inventories, net (including \$35 and \$40 from VIEs in 2019 and 2018, respectively)                                                                                                                  |    | 20,893            |    | 20,673              |
| Prepaid expenses (including \$32 and \$10 from VIEs in 2019 and 2018, respectively)                                                                                                                  |    | 2,233             |    | 1,807               |
| Total current assets                                                                                                                                                                                 |    | 119,963           |    | 115,872             |
| roperty and equipment (including \$1,455 and \$1,375 from VIEs in 2019 and 2018, respectively)                                                                                                       | '  | 918,252           |    | 917,161             |
| accumulated depreciation (including \$525 and \$485 from VIEs in 2019 and 2018, respectively)                                                                                                        |    | (327,444)         |    | (317,967            |
| Property and equipment, net                                                                                                                                                                          |    | 590,808           |    | 599,194             |
| Operating lease right-of-use (including \$1,143 from VIEs in 2019)                                                                                                                                   |    | 8,460             |    |                     |
| Equity investments and advances                                                                                                                                                                      |    | 24,427            |    | 27,112              |
| ntangible assets                                                                                                                                                                                     |    | 1,102             |    | 1,107               |
| Other assets (including \$102 and \$96 from VIEs in 2019 and 2018, respectively)                                                                                                                     |    | 21,081            |    | 21,578              |
| otal assets                                                                                                                                                                                          | \$ | 765,841           | \$ | 764,863             |
| LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST<br>AND STOCKHOLDERS' EQUITY                                                                                                                          |    | <u> </u>          |    | <u> </u>            |
| Current liabilities:                                                                                                                                                                                 |    |                   |    |                     |
| Accounts payable and accrued expenses (including \$1,534 and \$1,522 from VIEs in 2019 and 2018, respectively)                                                                                       | \$ | 12,643            | \$ | 13,161              |
| Accrued wages and benefits (including \$1,425 and \$1,429 from VIEs in 2019 and 2018, respectively)                                                                                                  | Ψ  | 5,524             | Ψ  | 9,267               |
| Accrued interest                                                                                                                                                                                     |    | 3,376             |    | 569                 |
| Accrued income taxes                                                                                                                                                                                 |    | 2,874             |    | 973                 |
| Accrued other taxes (including \$421 and \$500 from VIEs in 2019 and 2018, respectively)                                                                                                             |    | 1,414             |    | 1,268               |
| Accrued contingencies (including \$656 and \$630 from VIEs in 2019 and 2018, respectively)                                                                                                           |    | 656               |    | 630                 |
|                                                                                                                                                                                                      |    | 1,938             |    | 2,058               |
| Current portion of long-term debt (including \$275 and \$395 from VIEs in 2019 and 2018, respectively)  Other current liebilities (including \$444 and \$0 from VIEs in 2010 and 2018, respectively) |    | 3,092             |    |                     |
| Other current liabilities (including \$444 and \$0 from VIEs in 2019 and 2018, respectively)                                                                                                         |    |                   |    | 878                 |
| Total current liabilities                                                                                                                                                                            |    | 31,517            |    | 28,804              |
| Long-term debt                                                                                                                                                                                       |    | 159,961           |    | 160,217             |
| Deferred income taxes                                                                                                                                                                                |    | 104,824           |    | 108,357             |
| Operating lease liabilities (including \$699 from VIEs in 2019)                                                                                                                                      |    | 6,773             |    |                     |
| Other liabilities                                                                                                                                                                                    |    | 721               |    | 747                 |
| Total liabilities                                                                                                                                                                                    |    | 303,796           |    | 298,125             |
| Commitments and contingencies (see Note 8)                                                                                                                                                           |    |                   |    |                     |
| Redeemable noncontrolling interest                                                                                                                                                                   |    | 3,160             |    | 3,302               |
| Equity:                                                                                                                                                                                              |    |                   |    |                     |
| Era Group Inc. stockholders' equity:                                                                                                                                                                 |    |                   |    |                     |
| Common stock, \$0.01 par value, 60,000,000 shares authorized; 22,220,676 and 21,765,404 outstanding in 2019 and 2018, respectively, exclusive of treasury shares                                     |    | 224               |    | 219                 |
| Additional paid-in capital                                                                                                                                                                           |    | 448,690           |    | 447,298             |
| Retained earnings                                                                                                                                                                                    |    | 12,342            |    | 18,285              |
| Treasury shares, at cost; 157,267 and 156,737 shares in 2019 and 2018, respectively                                                                                                                  |    | (2,481)           |    | (2,476              |
| Accumulated other comprehensive income, net of tax                                                                                                                                                   |    | 110               |    | 110                 |
| Total equity                                                                                                                                                                                         | -  | 458,885           |    | 463,436             |
|                                                                                                                                                                                                      | _  | 765,841           | _  |                     |

(1) Refer to footnote 5 for more detail on variable interest entities ("VIE")

# ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited, in thousands, except share and per share amounts)

Three Months Ended

|                                                                |       | March 31, |            |  |
|----------------------------------------------------------------|-------|-----------|------------|--|
|                                                                | 2019  |           | 2018       |  |
| Revenues:                                                      |       |           |            |  |
| Operating revenues                                             | \$ 4  | 7,830 \$  | 54,750     |  |
| Dry-leasing revenues                                           | :     | 3,463     | 2,572      |  |
| Total revenues                                                 | 5     | 1,293     | 57,322     |  |
| Costs and expenses:                                            |       |           |            |  |
| Operating                                                      | 30    | 6,696     | 37,660     |  |
| Administrative and general                                     |       | 8,875     | 12,071     |  |
| Depreciation and amortization                                  | !     | 9,450     | 10,354     |  |
| Total costs and expenses                                       | 5.    | 5,021     | 60,085     |  |
| Gains (losses) on asset dispositions, net                      |       | (124)     | 4,414      |  |
| Operating income (loss)                                        | (:    | 3,852)    | 1,651      |  |
| Other income (expense):                                        |       |           |            |  |
| Interest income                                                |       | 752       | 146        |  |
| Interest expense                                               | (:    | 3,461)    | (4,576)    |  |
| Foreign currency gains (losses), net                           |       | (126)     | 74         |  |
| Gain on debt extinguishment                                    |       | _         | 175        |  |
| Other, net                                                     |       | (11)      | (8)        |  |
| Total other income (expense)                                   | (2    | 2,846)    | (4,189)    |  |
| Loss before income taxes and equity earnings                   | (1    | 6,698)    | (2,538)    |  |
| Income tax benefit                                             | (     | 1,588)    | (738)      |  |
| Loss before equity earnings                                    |       | 5,110)    | (1,800)    |  |
| Equity earnings (losses), net of tax                           |       | (975)     | 443        |  |
| Net loss                                                       | (1    | 6,085)    | (1,357)    |  |
| Net loss attributable to noncontrolling interest in subsidiary |       | 142       | 163        |  |
| Net loss attributable to Era Group Inc.                        | \$ (: | 5,943) \$ | (1,194)    |  |
| Loss per common share, basic and diluted                       | \$    | (0.28) \$ | (0.06)     |  |
| Weighted average common shares outstanding, basic and diluted  | 21,32 | 3,312     | 21,003,777 |  |
|                                                                |       |           |            |  |

## ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

## (unaudited, in thousands)

|                                                                          |    | ided    |    |         |
|--------------------------------------------------------------------------|----|---------|----|---------|
|                                                                          |    | 2019    |    | 2018    |
| Net loss                                                                 | \$ | (6,085) | \$ | (1,357) |
| Other comprehensive loss:                                                |    |         |    |         |
| Foreign currency translation adjustments                                 |    | _       |    | (5)     |
| Total other comprehensive loss                                           |    | _       |    | (5)     |
| Comprehensive loss                                                       |    | (6,085) |    | (1,362) |
| Comprehensive loss attributable to noncontrolling interest in subsidiary |    | 142     |    | 163     |
| Comprehensive loss attributable to Era Group Inc.                        | \$ | (5,943) | \$ | (1,199) |

## ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE NONCONTROLLING INTEREST AND EQUITY (unaudited, in thousands)

## Three Months Ended March 31, 2019

|                                                             |                        |       | Era Group Inc. Stockholders' Equity |               |    |                                  |    |                      |    |                   |    |                                                 |    |                 |
|-------------------------------------------------------------|------------------------|-------|-------------------------------------|---------------|----|----------------------------------|----|----------------------|----|-------------------|----|-------------------------------------------------|----|-----------------|
|                                                             | Redeen<br>Noncontrolli |       |                                     | mmon<br>Stock | I  | Additional<br>Paid-In<br>Capital |    | Retained<br>Earnings |    | reasury<br>Shares |    | Accumulated<br>Other<br>Comprehensive<br>Income |    | Total<br>Equity |
| December 31, 2018                                           | \$                     | 3,302 | \$                                  | 219           | \$ | 447,298                          | \$ | 18,285               | \$ | (2,476)           | \$ | 110                                             | \$ | 463,436         |
| Issuance of common stock:                                   |                        |       |                                     |               |    |                                  |    |                      |    |                   |    |                                                 |    |                 |
| Restricted stock grants                                     |                        | _     |                                     | 4             |    | (4)                              |    | _                    |    | _                 |    | _                                               |    | _               |
| Employee Stock Purchase Plan                                |                        | _     |                                     | 1             |    | 589                              |    | _                    |    | _                 |    | _                                               |    | 590             |
| Share award amortization                                    |                        | _     |                                     | _             |    | 807                              |    | _                    |    | _                 |    | _                                               |    | 807             |
| Purchase of treasury shares                                 |                        | _     |                                     | _             |    | _                                |    | _                    |    | (5)               |    | _                                               |    | (5)             |
| Net loss                                                    |                        | _     |                                     | _             |    | _                                |    | (6,085)              |    | _                 |    | _                                               |    | (6,085)         |
| Net loss attributable to redeemable noncontrolling interest |                        | (142) |                                     | _             |    | _                                |    | 142                  |    | _                 |    | _                                               |    | 142             |
| March 31, 2019                                              | \$                     | 3,160 | \$                                  | 224           | \$ | 448,690                          | \$ | 12,342               | \$ | (2,481)           | \$ | 110                                             | \$ | 458,885         |

## Three Months Ended March 31, 2018

|                                                             |       |                                 | Era Group Inc. Stockholders' Equity |               |    |                                  |    |                    |    |                   |    |                                                 |    |                 |
|-------------------------------------------------------------|-------|---------------------------------|-------------------------------------|---------------|----|----------------------------------|----|--------------------|----|-------------------|----|-------------------------------------------------|----|-----------------|
|                                                             | Nonco | eemable<br>ontrolling<br>terest |                                     | mmon<br>Stock |    | Additional<br>Paid-In<br>Capital |    | etained<br>arnings |    | reasury<br>Shares |    | Accumulated<br>Other<br>Comprehensive<br>Income |    | Total<br>Equity |
| December 31, 2017                                           | \$    | 3,766                           | \$                                  | 215           | \$ | 443,944                          | \$ | 4,363              | \$ | (2,951)           | \$ | 110                                             | \$ | 445,681         |
| Issuance of common stock:                                   |       |                                 |                                     |               |    |                                  |    |                    |    |                   |    |                                                 |    |                 |
| Restricted stock grants                                     |       | _                               |                                     | 3             |    | (3)                              |    | _                  |    | _                 |    | _                                               |    | _               |
| Employee Stock Purchase Plan                                |       | _                               |                                     | 1             |    | 483                              |    | _                  |    | _                 |    | _                                               |    | 484             |
| Share award amortization                                    |       | _                               |                                     | _             |    | 750                              |    | _                  |    | _                 |    | _                                               |    | 750             |
| Net loss                                                    |       | _                               |                                     | _             |    | _                                |    | (1,357)            |    | _                 |    | _                                               |    | (1,357)         |
| Net loss attributable to redeemable noncontrolling interest |       | (163)                           |                                     | _             |    | _                                |    | 163                |    | _                 |    | _                                               |    | 163             |
| Currency translation adjustments, net of tax                |       | _                               |                                     | _             |    | _                                |    | _                  |    | _                 |    | (5)                                             |    | (5)             |
| March 31, 2018                                              | \$    | 3,603                           | \$                                  | 219           | \$ | 445,174                          | \$ | 3,169              | \$ | (2,951)           | \$ | 105                                             | \$ | 445,716         |

## ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited, in thousands)

Three Months Ended March 31,

|                                                                                 |       | March 31, |          |  |  |
|---------------------------------------------------------------------------------|-------|-----------|----------|--|--|
|                                                                                 | 2019  |           | 2018     |  |  |
| Cash flows from operating activities:                                           |       |           |          |  |  |
| Net loss                                                                        | \$ (6 | ,085) \$  | (1,357)  |  |  |
| Adjustments to reconcile net loss to net cash provided by operating activities: |       |           |          |  |  |
| Depreciation and amortization                                                   | 9     | ,450      | 10,354   |  |  |
| Share-based compensation                                                        |       | 807       | 750      |  |  |
| Interest income                                                                 |       | (157)     | _        |  |  |
| Non-cash penalty and interest expenses                                          |       | _         | 607      |  |  |
| Gains (losses) on asset dispositions, net                                       |       | 124       | (4,414)  |  |  |
| Debt discount amortization                                                      |       | 67        | 61       |  |  |
| Amortization of deferred financing costs                                        |       | 239       | 704      |  |  |
| Foreign currency losses (gains), net                                            |       | 126       | (107)    |  |  |
| Gain on debt extinguishment, net                                                |       | _         | (175)    |  |  |
| Deferred income tax benefit                                                     | (3    | ,533)     | (737)    |  |  |
| Equity (earnings) losses, net of tax                                            |       | 975       | (443)    |  |  |
| Changes in operating assets and liabilities:                                    |       |           |          |  |  |
| Decrease (increase) in receivables                                              |       | 493       | (2,783)  |  |  |
| Increase in prepaid expenses and other assets                                   |       | (452)     | (1,502)  |  |  |
| Increase (decrease) in accounts payable, accrued expenses and other liabilities |       | 581       | (1,988)  |  |  |
| Net cash provided by (used in) operating activities                             | 2     | ,635      | (1,030)  |  |  |
| Cash flows from investing activities:                                           |       |           |          |  |  |
| Purchases of property and equipment                                             | (1    | ,312)     | (3,784)  |  |  |
| Proceeds from disposition of property and equipment                             |       | _         | 19,497   |  |  |
| Purchase of investments                                                         | (5    | ,000)     | _        |  |  |
| Principal payments on notes due from equity investees                           | 2     | ,334      | 54       |  |  |
| Principal payments on third party notes receivable                              |       | 104       | 76       |  |  |
| Net cash provided by (used in) investing activities                             | (3    | ,874)     | 15,843   |  |  |
| Cash flows from financing activities:                                           |       |           |          |  |  |
| Long-term debt issuance costs                                                   |       | _         | (1,295)  |  |  |
| Payments on long-term debt                                                      |       | (542)     | (14,259) |  |  |
| Proceeds from share award plans                                                 |       | 590       | 484      |  |  |
| Purchase of treasury shares                                                     |       | (5)       | _        |  |  |
| Net cash provided by (used in) financing activities                             |       | 43        | (15,070) |  |  |
| Effects of exchange rate changes on cash and cash equivalents                   |       | 55        | (23)     |  |  |
| Net increase (decrease) in cash, cash equivalents and restricted cash           | (1    | ,141)     | (280)    |  |  |
| Cash, cash equivalents and restricted cash, beginning of period                 | 50    | ,753      | 16,833   |  |  |
| Cash, cash equivalents and restricted cash, end of period                       | \$ 49 | ,612 \$   | 16,553   |  |  |
| Supplemental cash flow information:                                             |       |           |          |  |  |
| Cash paid for interest                                                          | \$    | 353 \$    | 1,080    |  |  |
| Interest capitalized during the period                                          |       | _         | 97       |  |  |
| Interest, net of amounts capitalized                                            | \$    | 353 \$    | 983      |  |  |
| Cash paid for income taxes                                                      |       | 14        | _        |  |  |
| Casn paid for income taxes                                                      |       | 14        |          |  |  |

## ERA GROUP INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

#### 1. BASIS OF PRESENTATION AND ACCOUNTING POLICY

The condensed consolidated financial statements include the accounts of Era Group Inc. and its consolidated subsidiaries. Unless the context otherwise indicates, any reference in this Quarterly Report on Form 10-Q to the "Company" refers to Era Group Inc. and its consolidated subsidiaries, and any reference to "Era Group" refers to Era Group Inc. without its subsidiaries. The condensed consolidated financial information for the three months ended March 31, 2019 and 2018 has been prepared by the Company and has not been audited by its independent registered public accounting firm. In the opinion of management, all adjustments (consisting of normal recurring adjustments) have been made to fairly present the Company's financial position as of March 31, 2019, its results of operations for the three months ended March 31, 2019 and 2018, its comprehensive income for the three months ended March 31, 2019 and 2018, its changes in equity for the three months ended March 31, 2019, and 2018, and its cash flows for the three months ended March 31, 2019 and 2018. Results of operations for the interim periods presented are not necessarily indicative of operating results for the full year or any future periods.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles ("GAAP") in the United States ("U.S.") have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the financial statements and related notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2018.

Certain of the Company's operations are subject to seasonal factors. Operations in the U.S. Gulf of Mexico are often at their highest levels from April to September, as daylight hours increase, and are at their lowest levels from December through February, as daylight hours decrease.

Basis of Consolidation. The consolidated financial statements include the accounts of Era Group Inc., its wholly and majority-owned subsidiaries and entities that meet the criteria of VIEs of which the Company is the primary beneficiary. Aeróleo Taxi Aereo S/A ("Aeróleo") is a VIE of which the Company is the primary beneficiary. All significant inter-company accounts and transactions are eliminated in consolidation.

**Reclassification.** Certain amounts reported for prior periods in the consolidated financial statements have been reclassified to conform with the current period's presentation.

Supplemental Cash Flow Information. The following table sets forth the Company's reconciliation of cash, cash equivalents and restricted cash reported within the Consolidated Statement of Cash Flows (in thousands):

|                                                                                                    | Mar | rch 31, 2019 | De | ecember 31,<br>2018 | Ma | rch 31, 2018 | De | ecember 31,<br>2017 |
|----------------------------------------------------------------------------------------------------|-----|--------------|----|---------------------|----|--------------|----|---------------------|
| Cash and cash equivalents                                                                          | \$  | 49,612       | \$ | 50,753              | \$ | 16,553       | \$ | 13,583              |
| Restricted cash (1)                                                                                |     | _            |    | _                   |    | _            |    | 3,250               |
| Total cash, cash equivalents and restricted cash shown in the Consolidated Statement of Cash Flows | \$  | 49,612       | \$ | 50,753              | \$ | 16,553       | \$ | 16,833              |

(1) Restricted cash represents amounts deposited in escrow accounts at the end of each period. Escrow deposits are shown as a separate line item in the consolidated balance sheet.

Revenue Recognition. The Company recognizes revenues for flight services and emergency response services with the passing of each day as the Company has the right to consideration from its customers in an amount that corresponds directly with the value to the Company's customer of the performance completed to date. Therefore, the Company has elected to exercise the right to invoice practical expedient in its adoption of ASC 606. The right to invoice represents a method for recognizing revenue over time using the output measure of "value to the customer" which is an objective measure of an entity's performance in a contract. The Company typically invoices its customers on a monthly basis for revenues earned during the prior month with payment terms of 30 days. The Company's customer arrangements do not contain any significant financing component for its customers.

*Trade Receivables.* Customers are primarily international, independent and major integrated exploration, development and production companies, third party helicopter operators and the U.S. government. Customers are typically granted credit on a short-term basis, and related credit risks are considered minimal. The Company routinely reviews its trade receivables and makes provisions for probable doubtful accounts; however, those provisions are estimates. Actual results could differ from those estimates, and those differences may be material.

*Leases.* The Company determines if an arrangement is a lease at inception or during modification or renewal of an existing lease. Operating leases are maintained for a number of fixed assets including land, hangars, buildings, fuel tanks and tower sites.

The right-of-use ("ROU") assets associated with these leases are reflected under long-term assets; the current portion of the long-term payables are reflected under other current liabilities; and the payables on lease agreements past one year are recorded as long-term liabilities on the Company's consolidated balance sheets. For those contracts with terms of twelve months or less, the lease expense is recognized on a straight-line basis over the lease term and recorded in operating expenses on the consolidated statement of operations. As most of the Company's leases do not provide an implicit rate, the incremental borrowing rate based on the information available at commencement date is used to determine the present value of future payments. Most of the Company's lease agreements allow the option of renewal or extension, which are considered a part of the lease term. When it is reasonably certain that a lease will be extended, this is incorporated into the calculations.

New Accounting Standards - Adopted. In February 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-02, "Leases" (ASU No. 2016-02), which establishes comprehensive accounting and financial reporting requirements for leasing arrangements. This ASU supersedes the existing requirements in FASB ASC Topic 840, "Leases," and requires lessees to recognize substantially all lease assets and lease liabilities on the balance sheet. The provisions of ASU No. 2016-02 also modify the definition of a lease and outline requirements for recognition, measurement, presentation and disclosure of leasing arrangements by both lessees and lessors. This ASU is effective for interim and annual periods beginning after December 15, 2018, and early adoption of the standard is permitted. In July 2018, the ASU No. 2016-02 was further amended by the provisions of ASU No. 2018-11, "Targeted Improvements" to Topic 842 whereby the FASB decided to provide an alternate transition method by allowing entities to initially apply the new leases standard at the adoption date (such as January 1, 2019, for calendar year-end public business entities) and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption consistent with preparers' requests. The Company adopted ASU No. 2016-02, as amended, effective January 1, 2019, using the current-period adjustment method and has recognized a cumulative-effect adjustment to the opening balance of retained earnings in that period. The Company has elected an optional practical expedient to retain its current classification of leases, and as a result, the initial impact of adopting this new standard has not been material to its consolidated financial statements. The cumulative effect of the adoption on retained earnings is less than \$0.1 million. Additionally, the Company's operating leases.

New Accounting Standards - Not Yet Adopted. In June 2016, the FASB issued ASU No. 2016-13, "Measurement of Credit Losses on Financial Instruments" (ASU No. 2016-13), which sets forth the current expected credit loss model, a new forward-looking impairment model for certain financial instruments based on expected losses rather than incurred losses. The ASU is effective for interim and annual periods beginning after December 15, 2019, and early adoption of the standard is permitted. Entities are required to adopt ASU No. 2016-13 using a modified retrospective approach, subject to certain limited exceptions. The Company is currently evaluating the potential impact of the adoption of this ASU on its consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-15, "Intangibles-Goodwill and Other-Internal-Use Software" (Subtopic 350-40), providing guidance addressing a customer's accounting for implementation costs incurred in a cloud computing arrangement ("CCA") that is considered a service contract. Under the new guidance, implementation costs for a CCA should be evaluated for capitalization using the same approach as implementation costs associated with internal-use software and should be expensed over the term of the hosting arrangement, which includes any reasonably certain renewal periods. The new guidance is effective for fiscal years beginning after December 15, 2019 for calendar year-end public business entities. Early adoption is permitted, including adoption in any interim period. The Company is evaluating the potential impact of the adoption of ASU-2018-15 on its consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurements" (ASU No. 2018-13, update to topic ASC-820), providing guidance for the changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements held at the end of the reporting period, and the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements. For certain unobservable inputs, an entity may disclose other quantitative information (such as the median or arithmetic average) in lieu of the weighted average if the entity determines that other quantitative information would be a more reasonable and rational method to reflect the distribution of unobservable inputs used to develop Level 3 fair value measurements. ASU No. 2018-13 will be effective for interim and annual periods beginning after December 15, 2019. The Company has not adopted ASU No. 2018-13 and believes such adoption will not have a material impact on its consolidated financial statements.

### 2. FAIR VALUE MEASUREMENTS

The fair value of an asset or liability is the price that would be received to sell an asset or transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Company utilizes a fair value hierarchy that maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value and defines three levels of inputs that may be used to measure fair value. Level 1 inputs are quoted prices in active markets for identical assets or liabilities. Level 2 inputs are inputs other than quoted

prices included in *Level 1* that are observable for the asset or liability, either directly or indirectly, including quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, or inputs derived from observable market data. *Level 3* inputs are unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities.

As of March 31, 2019 and December 31, 2018, the Company did not have any assets or liabilities that are measured at fair value on a recurring basis.

The estimated fair values of the Company's other financial assets and liabilities as of March 31, 2019 and December 31, 2018 were as follows (in thousands):

|                                                  | Carrying<br>Amount | Level 1 | Level 2       | Level 3 |
|--------------------------------------------------|--------------------|---------|---------------|---------|
| March 31, 2019                                   |                    |         |               |         |
| ASSETS                                           |                    |         |               |         |
| Investments, included in other current assets \$ | 5,000              | \$<br>_ | \$<br>4,648   | \$<br>_ |
|                                                  |                    |         |               |         |
| LIABILITIES                                      |                    |         |               |         |
| Long-term debt, including current portion \$     | 161,899            | \$<br>_ | \$<br>162,766 | \$<br>_ |
|                                                  |                    |         |               |         |
| December 31, 2018                                |                    |         |               |         |
| LIABILITIES                                      |                    |         |               |         |
| Long-term debt, including current portion \$     | 162,275            | \$<br>_ | \$<br>159,367 | \$<br>_ |

The carrying values of cash and cash equivalents, receivables and accounts payable approximate fair value. The fair value of the Company's long-term debt was estimated using discounted cash flow analysis based on estimated current rates for similar types of arrangements. Considerable judgment was required in developing certain of the estimates of fair value, and, accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

*Investments.* During the three months ended March 31, 2019, the Company purchased \$5.0 million of corporate securities. This investment is recorded on the balance sheet under other current assets as its stated maturity date is within a year.

#### 3. ACQUISITIONS AND DISPOSITIONS

Capital Expenditures. During the three months ended March 31, 2019, capital expenditures were \$1.3 million and consisted primarily of spare helicopter parts and leasehold improvements. During the three months ended March 31, 2019, the Company did not capitalize any interest. During the three months ended March 31, 2018, the Company capitalized interest of \$0.1 million. As of March 31, 2019 and December 31, 2018, construction in progress, which is a component of property and equipment, included capitalized interest of \$0.7 million. A summary of changes to the Company's operating helicopter fleet is as follows:

<u>Equipment Additions</u> - During the three months ended March 31, 2019, the Company did not place any helicopters into service. During the three months ended March 31, 2018, the Company placed one S92 heavy helicopter into service. The Company places helicopters in service once completion work has been finalized and the helicopters are ready for use.

Equipment Dispositions - During the three months ended March 31, 2019, the Company did not sell or dispose of any material assets. During the three months ended March 31, 2018, the Company sold or otherwise disposed of twelve helicopters, two operating facilities, and related property and equipment for proceeds of \$19.5 million.

## 4. LEASES

The Company leases land, hangars, buildings, fuel tanks and tower sites under operating lease agreements. The Company determines if an arrangement is a lease at inception, and many of these leases offer an option for renewal or extension. The adoption of ASC 842 allows the Company to retain its current classification of leases, and the optional practical expedience rule has allowed the use of the current-period adjustment method to recognize a cumulative-effect adjustment to the opening balance of retained earnings in the current period rather than the restatement of prior year lease amounts. The majority of the bases from which the Company operates are leased, with current remaining terms between one and sixty years. The lease expense on those contracts with initial terms of twelve months or less are recognized on a straight-line basis over the lease term and are not recorded on the balance sheet. The Company does not currently maintain any finance leases and is only engaged in operating lease agreements.

The Company's maturity analysis of lease payments under operating leases that had a remaining term in excess of one year as of December 31, 2018 were as follows (in thousands):

|                                     | ]  | Maturity of Lease<br>Liabilities |  |  |
|-------------------------------------|----|----------------------------------|--|--|
| 2019                                | \$ | 1,573                            |  |  |
| 2020                                |    | 1,530                            |  |  |
| 2021                                |    | 987                              |  |  |
| 2022                                |    | 562                              |  |  |
| 2023                                |    | 495                              |  |  |
| Years subsequent to 2023            |    | 7,952                            |  |  |
| Total future minimum lease payments | \$ | 13,099                           |  |  |

The Company's maturity analysis of lease payments under operating leases that have a remaining term in excess of one year as of March 31, 2019 were as follows (in thousands):

|                                                        | turity of Lease<br>Liabilities |
|--------------------------------------------------------|--------------------------------|
| 2019 (excluding the three months ended March 31, 2019) | \$<br>1,591                    |
| 2020                                                   | 2,072                          |
| 2021                                                   | 1,081                          |
| 2022                                                   | 657                            |
| 2023                                                   | 633                            |
| Years subsequent to 2023                               | 8,959                          |
| Total future minimum lease payments                    | 14,993                         |
| Less: imputed interest                                 | 6,533                          |
| Present value of lease liabilities                     | \$<br>8,460                    |

During the three months ended March 31, 2019, the Company recognized \$0.9 million of operating lease expense. Included in this amount was \$0.3 million for contracts with remaining terms of less than one year.

### Reported balances:

| Othe | r current liabilities             | \$<br>1,687 |
|------|-----------------------------------|-------------|
| Long | t-term lease liabilities          | 6,773       |
|      | Total operating lease liabilities | \$<br>8,460 |

Other information related to these leases is as follows:

|                                                                                                                                    | 2019      |
|------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Weighted average remaining lease term                                                                                              | 11 years  |
| Weighted average discount rate                                                                                                     | 4.46%     |
| Cash paid for amounts included in the measurement of lease liabilities during the three months ended March 31, 2019 (in thousands) | \$<br>513 |

As of March 31, 2019, the Company had an additional operating lease, for a new office facility that has not yet commenced, for total future minimum lease payments of \$1.5 million. This lease is expected to commence during 2019, with a lease term of five years.

### 5. VARIABLE INTEREST ENTITIES

Aeróleo. The Company acquired a 50% economic and 20% voting interest in Aeróleo in 2011. As a result of liquidity issues experienced by Aeróleo, it is unable to adequately finance its activities without additional financial support from the Company, making it a VIE. The Company has the ability to direct the activities that most significantly affect Aeróleo's financial performance, making the Company the primary beneficiary. As a result, the Company consolidates Aeróleo's financial results.

The Company's condensed consolidated balance sheets at March 31, 2019 and December 31, 2018 include assets of Aeróleo totaling \$15.4 million and \$11.9 million, respectively. The distribution of these assets to Era Group and its subsidiaries other than Aeróleo is subject to restrictions. The Company's condensed consolidated balance sheets at March 31, 2019 and December 31, 2018 include liabilities of Aeróleo of \$5.5 million and \$4.5 million, respectively. The creditors for such liabilities do not have recourse to Era Group or its subsidiaries other than Aeróleo.

#### 6. INCOME TAXES

During the three months ended March 31, 2019 and 2018, the Company recorded an income tax benefit of \$1.6 million and \$0.7 million, respectively, resulting in an effective tax rate of 23.7% and 29.1%, respectively.

During the three months ended March 31, 2019, and 2018, there were no new uncertain tax positions identified. The Company's 2015 federal income tax return is currently under examination by the Internal Revenue Service.

Amounts accrued for interest and penalties associated with unrecognized income tax benefits are included in other expense on the condensed consolidated statements of operations. As of March 31, 2019 and December 31, 2018, the gross amount of liability for accrued interest and penalties related to unrecognized tax benefits was \$0.1 million.

#### 7. LONG-TERM DEBT

The Company's borrowings as of March 31, 2019 and December 31, 2018 were as follows (in thousands):

|                                                      | March 31, 2019 | December 31, 2018 |         |  |
|------------------------------------------------------|----------------|-------------------|---------|--|
| 7.750% Senior Notes (excluding unamortized discount) | \$<br>144,828  | \$                | 144,828 |  |
| Senior secured revolving credit facility             | _              |                   | _       |  |
| Promissory notes                                     | 19,564         |                   | 19,980  |  |
| Other                                                | 275            |                   | 395     |  |
| Total principal balance on borrowings                | <br>164,667    |                   | 165,203 |  |
| Portion due within one year                          | (1,938)        |                   | (2,058) |  |
| Unamortized debt issuance costs                      | (1,619)        |                   | (1,712) |  |
| Unamortized discount, net                            | (1,149)        |                   | (1,216) |  |
| Long-term debt                                       | \$<br>159,961  | \$                | 160,217 |  |

7.750% Senior Notes. On December 7, 2012, Era Group issued \$200.0 million aggregate principal amount of its 7.750% senior unsecured notes due December 15, 2022 (the "7.750% Senior Notes") and received net proceeds of \$191.9 million. Interest on the 7.750% Senior Notes is payable semi-annually in arrears on June 15<sup>th</sup> and December 15<sup>th</sup> of each year.

Revolving Credit Facility. On March 31, 2014, Era Group entered into the amended and restated senior secured revolving credit facility (the "Amended and Restated Revolving Credit Facility"). On March 7, 2018, Era Group entered into a Consent and Amendment No. 4 to the Amended and Restated Senior Secured Revolving Credit Facility Agreement (the "Amendment No. 4" and the Amended and Restated Revolving Credit Facility, as amended by Amendment No. 4, is referred to herein as the "Revolving Credit Facility") that, among other things, (a) reduced the aggregate principal amount of revolving loan commitments from \$200.0 million to \$125.0 million, (b) extended the agreement's maturity until March 31, 2021, (c) revised the definition of EBITDA to permit an add-back for certain litigation expenses related to the H225 helicopters, and (d) adjusted the maintenance covenant requirements to maintain an interest coverage ratio of not less than 1.75:1.00 and a senior secured leverage ratio of not more than 3.25:1.00.

The Revolving Credit Facility provides Era Group with the ability to borrow up to \$125.0 million, with a sub-limit of up to \$50.0 million for letters of credit, and matures in March 2021. Subject to the satisfaction of certain conditions precedent and the agreement by the lenders, the Revolving Credit Facility includes an "accordion" feature which, if exercised, will increase total commitments by up to \$50.0 million.

Borrowings under the Revolving Credit Facility bear interest at a rate per annum equal to, at Era Group's election, either a base rate or LIBOR, each as defined in the Revolving Credit Facility, plus an applicable margin. The applicable margin is based on the Company's ratio of funded debt to EBITDA, as defined in the Revolving Credit Facility, and ranges from 1.25% to 2.50% on the base rate margin and 2.25% to 3.50% on the LIBOR margin. The applicable margin as of March 31, 2019 was 1.25% on the base rate margin and 2.25% on the LIBOR margin. In addition, the Company is required to pay a quarterly commitment fee based on the unfunded portion of the committed amount at a rate based on the Company's ratio of funded debt to EBITDA, as defined in the Revolving Credit Facility, that ranges from 0.375% to 0.500%. As of March 31, 2019, the commitment fee was 0.375%.

The obligations under the Revolving Credit Facility are secured by a portion of the Company's helicopter fleet and the Company's other tangible and intangible assets and are guaranteed by Era Group's wholly owned U.S. subsidiaries. The Revolving Credit Facility contains various restrictive covenants including an interest coverage ratio, a senior secured leverage ratio and an asset coverage ratio, each as defined in the Revolving Credit Facility, as well as other customary covenants including certain restrictions on the Company's ability to enter into certain transactions, including those that could result in the incurrence of additional indebtedness and liens, the making of loans, guarantees or investments, sales of assets, payments of dividends or repurchases of capital stock, and entering into transactions with affiliates.

As of March 31, 2019, Era Group had no outstanding borrowings under the Revolving Credit Facility and issued letters of credit of \$0.7 million. In connection with Amendment No. 4 entered into in 2018, the Company wrote off previously incurred debt issuance costs of \$0.4 million and incurred additional debt issuance costs of \$1.3 million. Such costs are included in other assets on the condensed consolidated balance sheets and are amortized to interest expense in the condensed consolidated statements of operations over the life of the Revolving Credit Facility.

Aeróleo Debt. During the three months ended March 31, 2019, the Company did not enter into any new debt arrangements in Brazil.

During 2017, the Company settled certain tax disputes in Brazil under the Tax Regularization Settlement Special Program (known as Programa Especial de Regularização Tributária or "PERT") and has agreed to make installment payments on the amounts due to the applicable taxing authorities. The installments are payable in Brazilian reals, and bear interest at a rate equal to the overnight rate as published by the Central Bank of Brazil and will be paid over the next four months as of March 31, 2019. Such amounts are included in other debt in the table above. During the three months ended March 31, 2019, the Company made scheduled payments of \$0.1 million.

**Promissory Notes.** During the three months ended March 31, 2019 and 2018, the Company made scheduled payments on other long-term debt of \$0.4 million and \$0.6 million, respectively.

### 8. COMMITMENTS AND CONTINGENCIES

Fleet. The Company's unfunded capital commitments as of March 31, 2019 consisted primarily of agreements to purchase helicopters and totaled \$80.1 million, which is payable beginning in 2019 through 2020. The Company also had \$1.3 million of deposits paid on options not yet exercised. All of the Company's capital commitments (inclusive of deposits paid on options not yet exercised) may be terminated without further liability other than aggregate liquidated damages of \$2.1 million.

Included in these commitments are orders to purchase three AW189 heavy helicopters and five AW169 light twin helicopters. The AW189 helicopters are scheduled to be delivered in 2020. Delivery dates for the AW169 helicopters have yet to be determined. In addition, the Company had outstanding options to purchase up to ten additional AW189 helicopters. If these options are exercised, the helicopters would be scheduled for delivery in 2020 and 2021.

Brazilian Tax Disputes. In connection with its ownership of Aeróleo and its operations in Brazil, the Company has several ongoing legal disputes related to the local, municipal and federal taxation requirements in Brazil, including assessments associated with the import and re-export of its helicopters in Brazil. The legal disputes are related to: (i) municipal tax assessments arising under the authorities in Rio de Janeiro (for the period between 2000 and 2005) and Macaé (for the period between 2001 to 2006) (collectively, the "Municipal Tax Disputes"); (ii) social security contributions that one of its customers was required to remit from 1995 to 1998; (iii) penalties assessed due to its alleged failure to comply with certain deadlines related to the helicopters the Company imports and exports in and out of Brazil; and (iv) fines sought by taxing authorities in Brazil related to its use of certain tax credits used to offset certain social tax liabilities (collectively, the "Tax Disputes").

The aggregate amount at issue for the Tax Disputes is \$14.8 million. The Municipal Tax Disputes are the largest contributor to the total amount being sought from Aeróleo, with approximately \$10.4 million at issue.

In addition to the foregoing Tax Disputes (and unrelated thereto), Aeróleo is engaged in two additional civil litigation matters relating to: (i) a dispute with its former tax consultant who has alleged that \$0.5 million is due and payable as a contingency fee related to execution of certain tax strategies; and (ii) a fatal accident that occurred in 1983 that was previously settled with the

plaintiffs' in the U.S. (the "Civil Disputes"). With respect to the fatal accident, the plaintiffs are seeking to collect additional amounts in Brazil despite the previous settlement agreed upon by the parties in the U.S.

The Company continues to evaluate and assess various legal strategies for each of the Tax Disputes and the Civil Disputes. As is customary for certain legal matters in Brazil, Aeróleo has already deposited amounts as security into an escrow account to pursue further legal appeals in several of the Tax Disputes and the Civil Disputes. As of March 31, 2019, the Company has deposited \$5.4 million into escrow accounts controlled by the court with respect to the Tax Disputes and the Civil Disputes, and the Company has fully reserved such amounts subject to final determination and the judicial release of such escrow deposits. These estimates are based on its assessment of the nature of these matters, their progress toward resolution, the advice of legal counsel and outside experts as well as management's intentions and experience. Aeróleo plans to defend the cases vigorously. As of March 31, 2019, it is not possible to determine the outcome of the Tax Disputes or the Civil Disputes, but the Company does not expect that an outcome would have a material adverse effect on its business, financial position or results of operations.

### General Litigation and Disputes

In the normal course of business, the Company is involved in various litigation matters including, among other things, claims by third parties for alleged property damages and personal injuries. In addition, from time to time, the Company is involved in tax and other disputes with various government agencies. Management has used estimates in determining the Company's potential exposure to these matters and has recorded reserves in its financial statements related thereto as appropriate. It is possible that a change in its estimates related to these exposures could occur, but the Company does not expect such changes in estimated costs would have a material effect on its business, consolidated financial position or results of operations.

## 9. EARNINGS (LOSS) PER COMMON SHARE

Basic earnings per common share of the Company are computed based on the weighted average number of common shares issued and outstanding during the relevant periods. Diluted earnings per common share of the Company are computed based on the weighted average number of common shares issued and outstanding plus the effect of potentially dilutive securities through the application of the if-converted method and/or treasury method. Dilutive securities for this purpose assume all common shares have been issued and outstanding during the relevant periods pursuant to the exercise of outstanding stock options.

Computations of basic and diluted earnings per common share of the Company for the three months ended March 31, 2019 and 2018 were as follows (in thousands, except share and per share data):

|                                                             | Three Months Ended March 31, |    |            |  |
|-------------------------------------------------------------|------------------------------|----|------------|--|
|                                                             | <br>2019                     |    | 2018       |  |
| Net loss attributable to Era Group Inc.                     | \$<br>(5,943)                | \$ | (1,194)    |  |
| Less: Net income attributable to participating securities   | _                            |    | _          |  |
| Net income (loss) attributable to fully vested common stock | \$<br>(5,943)                | \$ | (1,194)    |  |
|                                                             |                              |    |            |  |
| Weighted average common shares outstanding:                 |                              |    |            |  |
| Basic                                                       | 21,323,312                   |    | 21,003,777 |  |
| Diluted <sup>(1)</sup>                                      |                              |    |            |  |
|                                                             | 21,323,312                   |    | 21,003,777 |  |
| Loss per common share:                                      |                              |    |            |  |
| Loss per common share, basic and diluted                    | \$<br>(0.28)                 | \$ | (0.06)     |  |

<sup>(1)</sup> Excludes weighted average common shares of 203,612 and 235,900 for the three months ended March 31, 2019 and 2018, respectively, for certain share awards as the effect of their inclusion would have been antidilutive.

### 10. REVENUES

The Company derives its revenues primarily from oil and gas flight services, emergency response services and leasing activities. Revenue is recognized when control of the promised goods or services is transferred to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services.

The following table presents the Company's operating revenues disaggregated by geographical region in which services are provided:

|                          |    | Three Moi<br>Mar | nths En<br>ch 31, | ded    |
|--------------------------|----|------------------|-------------------|--------|
|                          | 2  | 019              |                   | 2018   |
| Operating revenues:      |    |                  |                   |        |
| United States            | \$ | 34,214           | \$                | 39,133 |
| International            |    | 13,616           |                   | 15,617 |
| Total operating revenues | \$ | 47,830           | \$                | 54,750 |

The following table presents the Company's total revenues earned by service line:

|                              |              | nths End<br>rch 31, | nths Ended<br>ch 31, |  |  |
|------------------------------|--------------|---------------------|----------------------|--|--|
|                              | 2019         |                     | 2018                 |  |  |
| Revenues:                    |              |                     |                      |  |  |
| Oil and gas flight services: |              |                     |                      |  |  |
| U.S.                         | \$<br>32,466 | \$                  | 36,536               |  |  |
| International                | 13,616       |                     | 15,617               |  |  |
| Total oil and gas            | 46,082       |                     | 52,153               |  |  |
| Emergency response services  | 1,748        |                     | 2,597                |  |  |
| Total operating revenues     | \$<br>47,830 | \$                  | 54,750               |  |  |
| Dry-leasing revenues:        |              |                     |                      |  |  |
| U.S.                         | 451          |                     | 571                  |  |  |
| International                | 3,012        |                     | 2,001                |  |  |
| Total revenues               | \$<br>51,293 | \$                  | 57,322               |  |  |

The Company determines revenue recognition by applying the following steps:

- 1. Identify the contract with a customer;
- 2. Identify the performance obligations in the contract;
- 3. Determine the transaction price;
- 4. Allocate the transaction price to the performance obligations; and
- 5. Recognize revenue as the performance obligations are satisfied.

The Company earns the majority of its revenue through master service agreements or subscription agreements, which typically include a fixed monthly or daily fee, incremental fees based on hours flown and fees for ancillary items such as fuel, security, charter services, etc. The Company's arrangements to serve its customers represent a promise to stand ready to provide services at the customer's discretion.

The Company recognizes revenue for flight services and emergency response services with the passing of each day as the Company has the right to consideration from its customers in an amount that corresponds directly with the value to the customer of performance completed to date. The Company typically invoices customers on a monthly basis for revenues earned during the prior month, with payment terms of 30 days. The Company's customer arrangements do not contain any significant financing component for customers. Amounts for taxes collected from customers and remitted to governmental authorities are reported on a net basis.

#### 11. RELATED PARTY TRANSACTIONS

Mr. Charles Fabrikant, Chairman of the Board and Director of the Company, is also the Executive Chairman and Chief Executive Officer of SEACOR Holdings Inc. ("SEACOR"). The Company leases office space from SEACOR. For each of the three months ended March 31, 2019 and 2018, the Company incurred \$0.1 million in rent and utilities. Such costs are included in administrative and general expense in the condensed consolidated statements of operations.

The Company purchased products and services from its Dart Holding Company Ltd. ("Dart") joint venture totaling \$0.6 million and \$0.7 million during the three months ended March 31, 2019 and 2018, respectively. The Company also had a note receivable from Dart, which had a balance of \$2.3 million as of December 31, 2018. The note was paid in full during the three months ended March 31, 2019 in preparation for the sale of Dart. Purchases from Dart are included in operating expenses on the consolidated statements of income, and the note receivable was included in equity investments and advances on the consolidated balance sheets.

During the three months ended March 31, 2019, the Company in conjunction with its 50% joint venture partner entered into an agreement to sell Dart. The transaction closed on April 1, 2019.

During the three months ended March 31, 2018, the Company incurred fees of \$0.1 million for simulator services from its Era Training Center, LLC ("ETC") joint venture, and during the three months ended March 31, 2018, the Company provided helicopter, management and other services to ETC of less than \$0.1 million. Revenues from ETC were recorded in operating revenues, and expenses incurred were recorded in operating expenses on the consolidated statements of operations. ETC was dissolved in the third quarter of 2018.

### 12. SHARE-BASED COMPENSATION

Restricted Stock Awards. The number of shares and weighted average grant price of restricted stock awards during the three months ended March 31, 2019 were as follows:

|                                    | Number of Shares | Weighted Average Price | ge Grant |
|------------------------------------|------------------|------------------------|----------|
| Non-vested as of December 31, 2018 | 513,766          | \$                     | 10.28    |
| Restricted stock awards granted:   |                  |                        |          |
| Non-employee directors             | 34,488           | \$                     | 10.35    |
| Employees                          | 361,056          | \$                     | 10.35    |
| Vested                             | (242,850)        | \$                     | 10.36    |
| Forfeited                          | <u> </u>         | \$                     | _        |
| Non-vested as of March 31, 2019    | 666,460          | \$                     | 10.29    |

The total fair value of shares vested during the three months ended March 31, 2019 and 2018, determined using the closing price on the grant date, was \$2.5 million and \$2.8 million, respectively.

Stock Options. The Company did not grant any stock options during the three months ended March 31, 2019.

Employee Stock Purchase Plan ("ESPP"). During the three months ended March 31, 2019, the Company issued 60,258 shares under the ESPP. As of March 31, 2019, 162,120 shares remain available for issuance under the ESPP.

Total share-based compensation expense, which includes stock options, restricted stock and the ESPP, was \$0.8 million for each of the three months ended March 31, 2019 and 2018.

### 13. GUARANTORS OF SECURITIES

Era Group's payment obligations under the 7.750% Senior Notes are jointly and severally guaranteed by all of its existing 100% owned U.S. subsidiaries that guarantee the Revolving Credit Facility or other material indebtedness Era Group may incur in the future (the "Guarantors"). All the Guarantors currently guarantee the Revolving Credit Facility, and the guarantees of the Guarantors are full and unconditional and joint and several.

As a result of the agreement by the Guarantors to guarantee the 7.750% Senior Notes, the Company presents the following condensed consolidating balance sheets and statements of operations, comprehensive income and cash flows for Era Group ("Parent"), the Guarantors and the Company's other subsidiaries ("Non-guarantors"). These statements should be read in conjunction with the accompanying consolidated financial statements and notes of the Company.

## Supplemental Condensed Consolidating Balance Sheet as of March 31, 2019

|                                                                                                                    |          | Parent  |    | Guarantors | Non-g     | uarantors    | I     | Eliminations | C  | onsolidated |
|--------------------------------------------------------------------------------------------------------------------|----------|---------|----|------------|-----------|--------------|-------|--------------|----|-------------|
|                                                                                                                    |          |         |    | (in t      | housands, | except share | data) |              |    |             |
| ASSETS                                                                                                             |          |         |    |            |           |              |       |              |    |             |
| Current assets:                                                                                                    |          |         |    |            |           |              |       |              |    |             |
| Cash and cash equivalents                                                                                          | \$       | 48,876  | \$ | _          | \$        | 736          | \$    | _            | \$ | 49,612      |
| Receivables:                                                                                                       |          |         |    |            |           |              |       |              |    |             |
| Trade, operating, net of allowance for doubtful accounts of \$261                                                  |          | _       |    | 24,741     |           | 9,991        |       | _            |    | 34,732      |
| Trade, dry-leasing                                                                                                 |          | _       |    | 2,446      |           | _            |       | _            |    | 2,446       |
| Tax receivable                                                                                                     |          | _       |    | 6          |           | 2,837        |       | _            |    | 2,843       |
| Other                                                                                                              |          | 5,000   |    | 1,863      |           | 341          |       | _            |    | 7,204       |
| Inventories, net                                                                                                   |          | _       |    | 20,858     |           | 35           |       | _            |    | 20,893      |
| Prepaid expenses                                                                                                   |          | 726     |    | 1,292      |           | 215          |       | _            |    | 2,233       |
| Total current assets                                                                                               |          | 54,602  |    | 51,206     |           | 14,155       |       | _            |    | 119,963     |
| Property and equipment                                                                                             |          | _       |    | 901,547    |           | 16,705       |       | _            |    | 918,252     |
| Accumulated depreciation                                                                                           |          | _       |    | (323,733)  |           | (3,711)      |       | _            |    | (327,444)   |
| Property and equipment, net                                                                                        |          | _       |    | 577,814    |           | 12,994       |       | _            |    | 590,808     |
| Operating lease right-of-use                                                                                       |          | _       |    | 7,317      |           | 1,143        |       | _            |    | 8,460       |
| Equity investments and advances                                                                                    |          | _       |    | 24,427     |           | _            |       | _            |    | 24,427      |
| Investments in consolidated subsidiaries                                                                           |          | 171,671 |    |            |           | _            |       | (171,671)    |    | _           |
| Intangible assets                                                                                                  |          | _       |    | _          |           | 1,102        |       | _            |    | 1,102       |
| Deferred income taxes                                                                                              |          | 11,513  |    | _          |           | _            |       | (11,513)     |    |             |
| Intercompany receivables                                                                                           |          | 358,653 |    | _          |           | _            |       | (358,653)    |    | _           |
| Other assets                                                                                                       |          | 1,106   |    | 19,873     |           | 102          |       | _            |    | 21,081      |
| Total assets                                                                                                       | \$       | 597,545 | \$ | 680,637    | \$        | 29,496       | \$    | (541,837)    | \$ | 765,841     |
| LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND STOCKHOLDERS' EQUITY                                           | <u> </u> | ,       | Ė  | ,          |           | .,           | _     | (- ,,        |    |             |
| Current liabilities:                                                                                               |          |         |    |            |           |              |       |              |    |             |
| Accounts payable and accrued expenses                                                                              | \$       | 584     | \$ | 10,378     | \$        | 1,681        | \$    | _            | \$ | 12,643      |
| Accrued wages and benefits                                                                                         |          | 5       |    | 4,060      |           | 1,459        |       | _            |    | 5,524       |
| Accrued interest                                                                                                   |          | 3,307   |    | 69         |           | _            |       | _            |    | 3,376       |
| Accrued income taxes                                                                                               |          | 69      |    | 2,800      |           | 5            |       | _            |    | 2,874       |
| Accrued other taxes                                                                                                |          | 306     |    | 687        |           | 421          |       | _            |    | 1,414       |
| Accrued contingencies                                                                                              |          | _       |    | _          |           | 656          |       | _            |    | 656         |
| Current portion of long-term debt                                                                                  |          | _       |    | 1,663      |           | 275          |       | _            |    | 1,938       |
| Other current liabilities                                                                                          |          | 469     |    | 2,167      |           | 456          |       | _            |    | 3,092       |
| Total current liabilities                                                                                          |          | 4,740   |    | 21,824     |           | 4,953        |       |              |    | 31,517      |
| Long-term debt                                                                                                     |          | 134,060 |    | 25,901     |           |              |       |              |    | 159,961     |
| Deferred income taxes                                                                                              |          | _       |    | 115,091    |           | 1,245        |       | (11,512)     |    | 104,824     |
| Intercompany payables                                                                                              |          | _       |    | 298,659    |           | 60,026       |       | (358,685)    |    |             |
| Operating lease liabilities                                                                                        |          | _       |    | 6,074      |           | 699          |       | (550,005)    |    | 6,773       |
| Other liabilities                                                                                                  |          | _       |    | 721        |           | _            |       | _            |    | 721         |
| Total liabilities                                                                                                  | _        | 138,800 |    | 468,270    |           | 66,923       |       | (370,197)    | _  | 303,796     |
| Redeemable noncontrolling interest                                                                                 |          | 150,000 |    | 3          |           | 3,157        |       | (370,177)    |    | 3,160       |
| Equity:                                                                                                            |          |         |    | ,          |           | 3,137        |       |              |    | 5,100       |
| Common stock, \$0.01 par value, 60,000,000 shares authorized; 22,220,676 outstanding, exclusive of treasury shares |          | 224     |    | _          |           | _            |       | _            |    | 224         |
| Additional paid-in capital                                                                                         |          | 448,692 |    | 100,306    |           | 4,561        |       | (104,869)    |    | 448,690     |
| Retained earnings                                                                                                  |          | 12,310  |    | 111,948    |           | (45,145)     |       | (66,771)     |    | 12,342      |
| Treasury shares, at cost, 157,267 shares                                                                           |          |         |    | 111,740    |           | (55,145)     |       | (00,771)     |    | (2,481)     |
| Accumulated other comprehensive income, net of tax                                                                 |          | (2,481) |    | 110        |           |              |       | _            |    | (2,481)     |
|                                                                                                                    |          | 150 715 |    |            |           | (40.594)     |       | (171 640)    |    |             |
| Total equity  Total liabilities redeemable representabling interest and stockholders' equity                       | •        | 458,745 | •  | 212,364    | •         | (40,584)     | •     | (171,640)    | •  | 458,885     |
| Total liabilities, redeemable noncontrolling interest and stockholders' equity                                     | \$       | 597,545 | \$ | 680,637    | \$        | 29,496       | \$    | (541,837)    | \$ | 765,841     |

## Supplemental Condensed Consolidating Balance Sheet as of December 31, 2018

|                                                                                                                           | Parent     | Guarantors | Non-guarantors         | Eliminations | Consolidated |
|---------------------------------------------------------------------------------------------------------------------------|------------|------------|------------------------|--------------|--------------|
|                                                                                                                           |            | (in t      | housands, except share | data)        |              |
| ASSETS                                                                                                                    |            |            |                        |              |              |
| Current assets:                                                                                                           |            |            |                        |              |              |
| Cash and cash equivalents                                                                                                 | \$ 48,396  | \$ —       | \$ 2,357               | \$ —         | \$ 50,753    |
| Receivables:                                                                                                              |            |            |                        |              |              |
| Trade, operating, net of allowance for doubtful accounts of \$261                                                         | _          | 27,509     | 5,797                  | _            | 33,306       |
| Trade, dry-leasing                                                                                                        | _          | 3,803      | _                      | _            | 3,803        |
| Tax receivables                                                                                                           | _          | 6          | 3,181                  | _            | 3,187        |
| Other                                                                                                                     | _          | 1,949      | 394                    | _            | 2,343        |
| Inventories, net                                                                                                          | _          | 20,633     | 40                     | _            | 20,673       |
| Prepaid expenses                                                                                                          | 398        | 1,219      | 190                    |              | 1,807        |
| Total current assets                                                                                                      | 48,794     | 55,119     | 11,959                 |              | 115,872      |
| Property and equipment                                                                                                    | _          | 900,611    | 16,550                 | _            | 917,161      |
| Accumulated depreciation                                                                                                  |            | (314,567)  | (3,400)                |              | (317,967)    |
| Net property and equipment                                                                                                |            | 586,044    | 13,150                 |              | 599,194      |
| Equity investments and advances                                                                                           | _          | 27,112     | _                      | _            | 27,112       |
| Investments in consolidated subsidiaries                                                                                  | 172,950    | _          | _                      | (172,950)    | _            |
| Intangible assets                                                                                                         | _          | _          | 1,107                  | _            | 1,107        |
| Deferred income taxes                                                                                                     | 9,904      | _          | _                      | (9,904)      | _            |
| Intercompany receivables                                                                                                  | 366,541    | _          | _                      | (366,541)    | _            |
| Other assets                                                                                                              | 1,251      | 20,231     | 96                     |              | 21,578       |
| Total assets                                                                                                              | \$ 599,440 | \$ 688,506 | \$ 26,312              | \$ (549,395) | \$ 764,863   |
| LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND STOCKHOLDERS' EQUITY                                                  |            |            |                        |              |              |
| Current liabilities:                                                                                                      |            |            |                        |              |              |
| Accounts payable and accrued expenses                                                                                     | \$ 136     | \$ 11,357  | \$ 1,668               | s —          | \$ 13,161    |
| Accrued wages and benefits                                                                                                | 43         | 7,743      | 1,481                  | _            | 9,267        |
| Accrued interest                                                                                                          | 500        | 69         | _                      | _            | 569          |
| Accrued income taxes                                                                                                      | 918        | 6          | 49                     | _            | 973          |
| Accrued other taxes                                                                                                       | _          | 768        | 500                    | _            | 1,268        |
| Accrued contingencies                                                                                                     | _          | _          | 630                    | _            | 630          |
| Current portion of long-term debt                                                                                         | _          | 1,663      | 395                    | _            | 2,058        |
| Other current liabilities                                                                                                 | 647        | 220        | 11                     |              | 878          |
| Total current liabilities                                                                                                 | 2,244      | 21,826     | 4,734                  |              | 28,804       |
| Long-term debt                                                                                                            | 133,900    | 26,317     | _                      | _            | 160,217      |
| Deferred income taxes                                                                                                     | _          | 117,015    | 1,245                  | (9,903)      | 108,357      |
| Intercompany payables                                                                                                     | _          | 310,727    | 55,847                 | (366,574)    | _            |
| Other liabilities                                                                                                         |            | 720        | 27                     |              | 747          |
| Total liabilities                                                                                                         | 136,144    | 476,605    | 61,853                 | (376,477)    | 298,125      |
| Redeemable noncontrolling interest                                                                                        | _          | 3          | 3,299                  | _            | 3,302        |
| Equity:                                                                                                                   |            |            |                        |              |              |
| Common stock, \$0.01 par value, 60,000,000 shares authorized; 21,765,404 shares outstanding, exclusive of treasury shares | 219        | _          | _                      | _            | 219          |
| Additional paid-in capital                                                                                                | 447,299    | 100,306    | 4,562                  | (104,869)    | 447,298      |
| Retained earnings                                                                                                         | 18,254     | 111,482    | (43,402)               | (68,049)     | 18,285       |
| Treasury shares, at cost, 156,737 shares                                                                                  | (2,476)    | _          | _                      | _            | (2,476)      |
| Accumulated other comprehensive income, net of tax                                                                        |            | 110        |                        |              | 110          |
| Total equity                                                                                                              | 463,296    | 211,898    | (38,840)               | (172,918)    | 463,436      |
| Total liabilities, redeemable noncontrolling interest and stockholders' equity                                            | \$ 599,440 | \$ 688,506 | \$ 26,312              | \$ (549,395) | \$ 764,863   |

## Supplemental Condensed Consolidating Statements of Operations for the Three Months Ended March 31, 2019

|                                                                | Parent Guarantors |         | Non-guarantors Eliminations |                | Eliminations | Consolidated |         |
|----------------------------------------------------------------|-------------------|---------|-----------------------------|----------------|--------------|--------------|---------|
|                                                                |                   |         |                             | (in thousands) |              |              |         |
| Revenues                                                       | \$                | _       | \$<br>45,314                | \$ 13,617      | \$           | (7,638) \$   | 51,293  |
| Costs and expenses:                                            |                   |         |                             |                |              |              |         |
| Operating                                                      |                   | _       | 30,049                      | 14,285         |              | (7,638)      | 36,696  |
| Administrative and general                                     |                   | 1,242   | 6,672                       | 961            |              | _            | 8,875   |
| Depreciation                                                   |                   | _       | 9,197                       | 253            |              | _            | 9,450   |
| Total costs and expenses                                       | -                 | 1,242   | 45,918                      | 15,499         |              | (7,638)      | 55,021  |
| Losses on asset dispositions, net                              |                   | _       | (124)                       | _              |              | _            | (124)   |
| Operating income (loss)                                        |                   | (1,242) | (728)                       | (1,882)        |              | _            | (3,852) |
| Other income (expense):                                        |                   |         | <u> </u>                    |                |              |              |         |
| Interest income                                                |                   | 196     | 504                         | 52             |              | _            | 752     |
| Interest expense                                               |                   | (3,241) | (213)                       | (7)            |              | _            | (3,461) |
| Foreign currency losses, net                                   |                   | (40)    | (49)                        | (37)           |              | _            | (126)   |
| Other, net                                                     |                   | _       | (1)                         | (10)           |              | _            | (11)    |
| Total other income (expense)                                   |                   | (3,085) | 241                         | (2)            |              | _            | (2,846) |
| Income (loss) before income taxes and equity earnings          |                   | (4,327) | (487)                       | (1,884)        |              | _            | (6,698) |
| Income tax expense                                             |                   | 336     | (1,924)                     | _              |              | _            | (1,588) |
| Income (loss) before equity earnings                           |                   | (4,663) | 1,437                       | (1,884)        |              | _            | (5,110) |
| Equity in earnings (losses) of subsidiaries                    |                   | (1,280) | (975)                       | _              |              | 1,280        | (975)   |
| Net income (loss)                                              |                   | (5,943) | 462                         | (1,884)        |              | 1,280        | (6,085) |
| Net loss attributable to noncontrolling interest in subsidiary |                   | _       | _                           | 142            |              | _            | 142     |
| Net income (loss) attributable to Era Group Inc.               | \$                | (5,943) | \$<br>462                   | \$ (1,742)     | \$           | 1,280 \$     | (5,943) |

## Supplemental Condensed Consolidating Statements of Operations for the Three Months Ended March 31, 2018

|                                                                |    | Parent  | Guarantors Non-guarant |        | ntors      | Eliminations | Consolidated |            |
|----------------------------------------------------------------|----|---------|------------------------|--------|------------|--------------|--------------|------------|
|                                                                |    |         |                        |        | (in thousa | ıds)         |              |            |
| Revenues                                                       | \$ |         | \$                     | 49,832 | \$ 1       | 4,467        | \$ (6,977)   | \$ 57,322  |
| Costs and expenses:                                            |    |         |                        |        |            |              |              |            |
| Operating                                                      |    | _       |                        | 29,770 | 1          | 4,867        | (6,977)      | 37,660     |
| Administrative and general                                     |    | 4,313   |                        | 6,373  |            | 1,385        | _            | 12,071     |
| Depreciation                                                   |    | _       |                        | 10,094 |            | 260          |              | 10,354     |
| Total costs and expenses                                       |    | 4,313   |                        | 46,237 | 1          | 6,512        | (6,977)      | 60,085     |
| Gains on asset dispositions, net                               |    |         |                        | 4,414  |            |              | _            | 4,414      |
| Operating income (loss)                                        |    | (4,313) |                        | 8,009  |            | (2,045)      | _            | 1,651      |
| Other income (expense):                                        |    |         |                        |        |            |              |              |            |
| Interest income                                                |    | 4       |                        | 96     |            | 46           | _            | 146        |
| Interest expense                                               |    | (4,303) |                        | (182)  |            | (91)         | _            | (4,576)    |
| Foreign currency gains (losses), net                           |    | 55      |                        | 30     |            | (11)         | _            | 74         |
| Gain on debt extinguishment                                    |    | _       |                        | _      |            | 175          | _            | 175        |
| Other, net                                                     |    | _       |                        | _      |            | (8)          | _            | (8)        |
| Total other income (expense)                                   |    | (4,244) |                        | (56)   |            | 111          |              | (4,189)    |
| Income (loss) before income taxes and equity earnings          |    | (8,557) |                        | 7,953  |            | (1,934)      | _            | (2,538)    |
| Income tax expense (benefit)                                   |    | (1,536) |                        | 798    |            | _            | _            | (738)      |
| Income (loss) before equity earnings                           |    | (7,021) |                        | 7,155  |            | (1,934)      | _            | (1,800)    |
| Equity earnings, net of tax                                    |    | _       |                        | 443    |            | _            | _            | 443        |
| Equity in earnings (losses) of subsidiaries                    |    | 5,827   |                        | _      |            | _            | (5,827)      | _          |
| Net income (loss)                                              |    | (1,194) |                        | 7,598  |            | (1,934)      | (5,827)      | (1,357)    |
| Net loss attributable to noncontrolling interest in subsidiary |    | _       |                        | _      |            | 163          | _            | 163        |
| Net income (loss) attributable to Era Group Inc.               | \$ | (1,194) | \$                     | 7,598  | \$         | (1,771)      | \$ (5,827)   | \$ (1,194) |
|                                                                | _  |         |                        |        |            |              |              |            |

## Supplemental Condensed Consolidating Statements of Comprehensive Income for the Three Months Ended March 31, 2019

|                                                                          | <br>Parent    | Guarantors |     | No | on-guarantors | Eliminations |       | (  | Consolidated |
|--------------------------------------------------------------------------|---------------|------------|-----|----|---------------|--------------|-------|----|--------------|
|                                                                          |               |            |     | (i | n thousands)  |              |       |    |              |
| Net income (loss)                                                        | \$<br>(5,943) | \$         | 462 | \$ | (1,884)       | \$           | 1,280 | \$ | (6,085)      |
| Comprehensive income (loss)                                              | <br>(5,943)   |            | 462 |    | (1,884)       |              | 1,280 |    | (6,085)      |
| Comprehensive loss attributable to noncontrolling interest in subsidiary | _             |            | _   |    | 142           |              | _     |    | 142          |
| Comprehensive income (loss) attributable to Era Group Inc.               | \$<br>(5,943) | \$         | 462 | \$ | (1,742)       | \$           | 1,280 | \$ | (5,943)      |

## Supplemental Condensed Consolidating Statements of Comprehensive Income for the Three Months Ended March 31, 2018

|                                                                          | <br>Parent    |    | Guarantors | Non-guaranto   | uarantors Eliminations |            | Consolidated  |
|--------------------------------------------------------------------------|---------------|----|------------|----------------|------------------------|------------|---------------|
|                                                                          |               |    |            | (in thousands) |                        |            |               |
| Net income (loss)                                                        | \$<br>(1,194) | \$ | 7,598      | \$ (1,93       | 4) :                   | \$ (5,827) | \$<br>(1,357) |
| Other comprehensive income (loss):                                       |               |    |            |                |                        | _          |               |
| Foreign currency translation adjustments                                 | _             |    | (5)        |                |                        | _          | (5)           |
| Total other comprehensive loss                                           | _             |    | (5)        |                | _                      | _          | (5)           |
| Comprehensive income (loss)                                              | (1,194)       |    | 7,593      | (1,93          | 4)                     | (5,827)    | (1,362)       |
| Comprehensive loss attributable to noncontrolling interest in subsidiary | _             |    | _          | 16             | 3                      | _          | 163           |
| Comprehensive income (loss) attributable to Era Group Inc.               | \$<br>(1,194) | \$ | 7,593      | \$ (1,77)      | 1)                     | \$ (5,827) | \$<br>(1,199) |

## Supplemental Condensed Consolidating Statements of Cash Flows for the Three Months Ended March 31, 2019

|                                                                 |          | Parent  | Guarantors | Non-guarantors               | Eliminations | s Consolidated |  |
|-----------------------------------------------------------------|----------|---------|------------|------------------------------|--------------|----------------|--|
| Net cash provided by provided by operating activities           | \$       | 5,477   | \$ (1,386) | (in thousands)<br>\$ (1,456) | s –          | \$ 2,635       |  |
| Cash flows from investing activities:                           | <u> </u> | 3,177   | ψ (1,500)  | ψ (1,150)                    | 4            | Φ 2,033        |  |
| Purchases of property and equipment                             |          | _       | (1,221)    | (91)                         | _            | (1,312)        |  |
| Purchase of investments                                         |          | (5,000) | _          | _                            | _            | (5,000)        |  |
| Principal payments on notes due from equity investees           |          | _       | 2,334      | _                            | _            | 2,334          |  |
| Principal payments on third party notes receivable              |          | _       | 104        | _                            | _            | 104            |  |
| Net cash used in investing activities                           |          | (5,000) | 1,217      | (91)                         | _            | (3,874)        |  |
| Cash flows from financing activities:                           |          |         |            |                              |              |                |  |
| Payments on long-term debt                                      |          | _       | (416)      | (126)                        | _            | (542)          |  |
| Proceeds from share award plans                                 |          | _       | _          | _                            | 590          | 590            |  |
| Purchase of treasury shares                                     |          | _       | _          | _                            | (5)          | (5)            |  |
| Borrowings and repayments of intercompany debt                  |          | _       | 585        | _                            | (585)        | _              |  |
| Net cash used in financing activities                           |          | _       | 169        | (126)                        | _            | 43             |  |
| Effects of exchange rate changes on cash and cash equivalents   |          | _       |            | 55                           | _            | 55             |  |
| Net increase (decrease) in cash and cash equivalents            |          | 477     |            | (1,618)                      | _            | (1,141)        |  |
| Cash, cash equivalents and restricted cash, beginning of period |          | 48,396  |            | 2,357                        | _            | 50,753         |  |
| Cash, cash equivalents and restricted cash, end of period       | \$       | 48,873  | s —        | \$ 739                       | s —          | \$ 49,612      |  |

## Supplemental Condensed Consolidating Statements of Cash Flows for the Three Months Ended March 31, 2018

|                                                                 | Parent |       | Guar | antors   | Non-guar  |         | Eliminati | Eliminations Consolidated |    |          |
|-----------------------------------------------------------------|--------|-------|------|----------|-----------|---------|-----------|---------------------------|----|----------|
|                                                                 |        |       |      |          | (in thous | ands)   |           |                           |    |          |
| Net cash provided by (used in) operating activities             | \$     | 3,387 | \$   | (5,761)  | \$        | 1,344   | \$        | _                         | \$ | (1,030)  |
| Cash flows from investing activities:                           |        |       |      |          |           |         |           |                           |    |          |
| Purchases of property and equipment                             |        | _     |      | (3,746)  |           | (38)    |           | _                         |    | (3,784)  |
| Proceeds from disposition of property and equipment             |        | _     |      | 19,497   |           | _       |           | _                         |    | 19,497   |
| Principal payments on notes due from equity investees           |        | _     |      | 54       |           | _       |           | _                         |    | 54       |
| Principal payments on third party notes receivable              |        | _     |      | 76       |           | _       |           | _                         |    | 76       |
| Net cash used in investing activities                           |        | _     |      | 15,881   |           | (38)    |           | _                         |    | 15,843   |
| Cash flows from financing activities:                           |        |       |      |          |           |         |           |                           |    |          |
| Payments on long-term debt                                      |        | _     |      | (554)    |           | (1,705) | (1        | 2,000)                    |    | (14,259) |
| Revolving Credit Facility issuance costs                        |        | _     |      | _        |           | _       | (         | (1,295)                   |    | (1,295)  |
| Proceeds from share award plans                                 |        | _     |      | _        |           | _       |           | 484                       |    | 484      |
| Borrowings and repayments of intercompany debt                  |        | _     |      | (12,811) |           | _       | 1         | 2,811                     |    | _        |
| Net cash used in financing activities                           |        | _     |      | (13,365) |           | (1,705) |           | _                         |    | (15,070) |
| Effects of exchange rate changes on cash and cash equivalents   |        | 8     |      | (5)      |           | (26)    |           | _                         |    | (23)     |
| Net increase (decrease) in cash and cash equivalents            |        | 3,395 |      | (3,250)  |           | (425)   |           | _                         |    | (280)    |
| Cash, cash equivalents and restricted cash, beginning of period | 1      | 0,800 |      | 3,250    |           | 2,783   |           | _                         |    | 16,833   |
| Cash, cash equivalents and restricted cash, end of period       | \$ 1   | 4,195 | \$   | _        | \$        | 2,358   | \$        | _                         | \$ | 16,553   |

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the accompanying unaudited consolidated financial statements as of March 31, 2019 and for the three months ended March 31, 2019 and 2018, included elsewhere herein, and with our Annual Report on Form 10-K for the year ended December 31, 2018.

### Forward-Looking Statements

This Quarterly Report on Form 10-Q includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements concerning management's expectations, strategic objectives, business prospects, anticipated performance and financial condition and other similar matters involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of results to differ materially from any future results, performance or achievements discussed or implied by such forward-looking statements. Such risks, uncertainties and other important factors include, among others:

- the Company's dependence on, and the cyclical and volatile nature of, offshore oil and gas exploration, development and production activity, and the impact of
  general economic conditions and fluctuations in worldwide prices of, and demand for, oil and natural gas on such activity levels;
- the Company's reliance on a limited number of customers and the reduction of its customer base as a result of bankruptcies or consolidation;
- risks that the Company's customers reduce or cancel contracted services or tender processes or obtain comparable services through other forms of transportation;
- the Company's dependence on U.S. government agency contracts that are subject to budget appropriations;
- cost savings initiatives implemented by the Company's customers;
- risks inherent in operating helicopters;
- the Company's ability to maintain an acceptable safety record and level of reliability;
- the impact of increased U.S. and foreign government regulation and legislation, including potential government implemented moratoriums on drilling activities;
- the impact of a grounding of all or a portion of the Company's fleet for extended periods of time or indefinitely on the Company's business, including its operations and ability to service customers, results of operations or financial condition and/or the market value of the affected helicopters;
- the Company's ability to successfully expand into other geographic and aviation service markets;
- risks associated with political instability, governmental action, war, acts of terrorism and changes in the economic condition in any foreign country where the
  Company does business, which may result in expropriation, nationalization, confiscation or deprivation of the Company's assets or result in claims of a force
  majeure situation;
- the impact of declines in the global economy and financial markets;
- the impact of fluctuations in foreign currency exchange rates on the Company's asset values and cost to purchase helicopters, spare parts and related services;
- risks related to investing in new lines of aviation service without realizing the expected benefits;
- risks of engaging in competitive processes or expending significant resources for strategic opportunities, with no guaranty of recoupment;
- the Company's reliance on a limited number of helicopter manufacturers and suppliers;
- the Company's ongoing need to replace aging helicopters;
- the Company's reliance on the secondary helicopter market to dispose of used helicopters and parts;
- information technology related risks;
- the impact of allocation of risk between the Company and its customers;
- the liability, legal fees and costs in connection with providing emergency response services;
- adverse weather conditions and seasonality;
- risks associated with the Company's debt structure;
- the Company's counterparty credit risk exposure;
- the impact of operational and financial difficulties of the Company's joint ventures and partners and the risks associated with identifying and securing joint venture partners when needed;
- conflict with the other owners of the Company's non-wholly owned subsidiaries and other equity investees;
- adverse results of legal proceedings;
- risks associated with significant increases in fuel costs;
- the Company's ability to obtain insurance coverage and the adequacy and availability of such coverage;
- the possibility of labor problems;

- the attraction and retention of qualified personnel;
- · restrictions on the amount of foreign ownership of the Company's common stock; and
- various other matters and factors, many of which are beyond the Company's control.

It is not possible to predict or identify all such factors. Consequently, the foregoing should not be considered a complete discussion of all potential risks or uncertainties. The words "estimate," "project," "intend," "believe," "plan" and similar expressions are intended to identify forward-looking statements. Forward-looking statements speak only as of the date of the document in which they are made. The Company disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in the Company's expectations or any change in events, conditions or circumstances on which the forward-looking statement is based. The forward-looking statements in this Quarterly Report on Form 10-Q should be evaluated together with the many uncertainties that affect the Company's businesses, particularly those discussed in greater detail in Part I, Item 1A, "Risk Factors" of Era Group's Annual Report on Form 10-K for the year ended December 31, 2018 and Era Group's subsequent Quarterly Reports on Form 10-O and periodic reporting on Form 8-K (if any).

#### Overview

We are one of the largest helicopter operators in the world and the longest serving helicopter transport operator in the U.S., which is our primary area of operations. Our helicopters are primarily used to transport personnel to, from and between offshore oil and gas production platforms, drilling rigs and other installations. In addition to serving the oil and gas industry, we provide emergency response services and utility services, among other activities. We also provide helicopters and related services to third-party helicopter operators. We currently have customers in the U.S., Brazil, Colombia, India, Mexico, Spain, and Suriname.

We charter the majority of our helicopters through master service agreements, subscription agreements, long-term contracts, day-to-day charter arrangements and dry-leases. Master service agreements and subscription agreements typically require a fixed monthly fee plus incremental payments based on hours flown. These agreements have fixed terms ranging from one month to five years and generally may be canceled without penalty upon 30-90 days' notice. Generally, these contracts do not commit our customers to acquire specific amounts of services or minimum flight hours and permit our customers to decrease the number of helicopters under contract with a corresponding decrease in the fixed monthly payments without penalty. Day-to-day charter arrangements call for either a combination of a daily fixed fee plus a charge based on hours flown or an hourly rate with a minimum number of hours to be charged. Dry-leases require a fixed monthly fee for the customer's right to use the helicopter and, where applicable, additional charges as compensation for any maintenance, parts, and/or personnel support that we may provide to the customer. Dry-leases have fixed terms from several months to five years and, in limited circumstances, may be canceled without penalty upon written notice. Emergency response services consist of services provided on a subscription basis directly with the end users as well as charter services on an ad hoc basis.

Certain of our operations are subject to seasonal factors. Operations in the U.S. Gulf of Mexico are often at their highest levels from April to September, as daylight hours increase, and are at their lowest levels from December to February, as daylight hours decrease.

## **Results of Operations**

|                                                                | Three          | Three Months Ended March 31, |                |     |  |  |
|----------------------------------------------------------------|----------------|------------------------------|----------------|-----|--|--|
|                                                                | 2019           | 2019                         |                |     |  |  |
|                                                                | (in thousands) | %                            | (in thousands) | %   |  |  |
| Revenues:                                                      |                |                              |                |     |  |  |
| United States                                                  | \$ 34,665      | 68                           | \$ 39,704      | 69  |  |  |
| International                                                  | 16,628         | 32                           | 17,618         | 31  |  |  |
| Total revenues                                                 | 51,293         | 100                          | 57,322         | 100 |  |  |
| Costs and Expenses:                                            |                |                              |                |     |  |  |
| Operating:                                                     |                |                              |                |     |  |  |
| Personnel                                                      | 13,029         | 25                           | 14,134         | 25  |  |  |
| Repairs and maintenance                                        | 12,710         | 25                           | 10,761         | 19  |  |  |
| Insurance and loss reserves                                    | 1,204          | 2                            | 1,307          | 2   |  |  |
| Fuel                                                           | 3,402          | 7                            | 3,671          | 6   |  |  |
| Leased-in equipment                                            | 50             | _                            | 285            | _   |  |  |
| Other                                                          | 6,301          | 12                           | 7,502          | 13  |  |  |
| Total operating expenses                                       | 36,696         | 72                           | 37,660         | 66  |  |  |
| Administrative and general                                     | 8,875          | 17                           | 12,071         | 21  |  |  |
| Depreciation and amortization                                  | 9,450          | 18                           | 10,354         | 18  |  |  |
| Total costs and expenses                                       | 55,021         | 107                          | 60,085         | 105 |  |  |
| Gains (losses) on asset dispositions, net                      | (124)          |                              | 4,414          | 8   |  |  |
| Operating income (loss)                                        | (3,852)        | (8)                          | 1,651          | 3   |  |  |
| Other income (expense):                                        |                |                              |                |     |  |  |
| Interest income                                                | 752            | 1                            | 146            | _   |  |  |
| Interest expense                                               | (3,461)        | (7)                          | (4,576)        | (8) |  |  |
| Foreign currency gains (losses), net                           | (126)          | _                            | 74             | _   |  |  |
| Gain on debt extinguishment                                    | _              | _                            | 175            | _   |  |  |
| Other, net                                                     | (11)           | _                            | (8)            | _   |  |  |
| Total other income (expense)                                   | (2,846)        | (6)                          | (4,189)        | (7) |  |  |
| Loss before income taxes and equity earnings                   | (6,698)        | (13)                         | (2,538)        | (4) |  |  |
| Income tax benefit                                             | (1,588)        | (3)                          | (738)          | (1) |  |  |
| Loss before equity earnings                                    | (5,110)        | (10)                         | (1,800)        | (3) |  |  |
| Equity earnings (losses), net of tax                           | (975)          | (2)                          | 443            | 1   |  |  |
| Net loss                                                       | (6,085)        | (12)                         | (1,357)        | (2) |  |  |
| Net loss attributable to noncontrolling interest in subsidiary | 142            | _                            | 163            | _   |  |  |
| Net loss attributable to Era Group Inc.                        | \$ (5,943)     | (12)                         | \$ (1,194)     | (2) |  |  |

*Revenues by Service Line.* The table below sets forth the revenues earned by service line for the three months ended March 31, 2019 and 2018.

|                             |     | Three Months Ended March 31, |     |                |     |  |
|-----------------------------|-----|------------------------------|-----|----------------|-----|--|
|                             |     | 2019                         |     | 2018           |     |  |
|                             | (ir | (in thousands) %             |     | (in thousands) | %   |  |
| Revenues:                   |     |                              |     |                |     |  |
| Oil and gas: (1)            |     |                              |     |                |     |  |
| U.S.                        | \$  | 32,466                       | 63  | \$ 36,536      | 64  |  |
| International               |     | 13,616                       | 27  | 15,617         | 27  |  |
| Total oil and gas           |     | 46,082                       | 90  | 52,153         | 91  |  |
| Dry-leasing                 |     | 3,463                        | 7   | 2,572          | 4   |  |
| Emergency response services |     | 1,748                        | 3   | 2,597          | 5   |  |
|                             | \$  | 51,293                       | 100 | \$ 57,322      | 100 |  |

<sup>(1)</sup> Primarily oil and gas activities, but also includes revenues from utility services, such as firefighting.

### Current Quarter compared to Prior Year Quarter

*Operating Revenues.* Operating revenues were \$6.0 million lower in the three months ended March 31, 2019 (the "Current Quarter") compared to the three months ended March 31, 2018 (the "Prior Year Quarter").

Operating revenues from U.S. oil and gas operations were \$4.1 million lower in the Current Quarter. Operating revenues from medium, light twin, and single engine helicopters were \$2.9 million, \$1.1 million, and \$0.9 million lower, respectively, primarily due to lower utilization. These decreases were partially offset by a \$0.9 million increase in operating revenues from heavy helicopters primarily due to higher utilization.

Operating revenues from international oil and gas operations were \$2.0 million lower in the Current Quarter. Operating revenues in Suriname were \$1.1 million lower primarily due to the end of a contract. Operating revenues in Brazil were \$0.7 million lower primarily due to the weakening of the Brazilian real relative to the U.S. dollar. Operating revenues in Colombia were \$0.2 million lower primarily due to lower utilization.

Revenues from dry-leasing activities were \$0.9 million higher primarily due to the commencement of new contracts subsequent to the Prior Year Quarter.

Operating revenues from emergency response services were \$0.9 million lower primarily due to the conclusion of a contract subsequent to the Prior Year Quarter.

Operating Expenses. Operating expenses were \$1.0 million lower in the Current Quarter. Personnel costs were \$1.1 million lower primarily due to a reduction in headcount. Fuel expense was \$0.3 million lower primarily due to a decrease in flight hours. Leased-in equipment expenses were \$0.2 million lower primarily due to the end of helicopter leases. Other operating expenses were \$1.2 million lower primarily due to the recognition of \$0.5 million in penalties on the cancellation of two helicopter purchase agreements in the Prior Year Quarter and a decrease of \$0.5 million related to part sales in the Prior Year Quarter. These decreases were partially offset by an increase in repairs and maintenance expense of \$1.9 million primarily due to a \$1.8 million increase in power-by-the-hour ("PBH") expense and a \$0.8 million increase related to the timing of repairs, partially offset by a net increase in the recognition of vendor credits of \$0.6 million. The increase in PBH expense was primarily due to the recognition of credits in the Prior Year Quarter related to the removal of helicopters from PBH programs following their sale.

Administrative and General. Administrative and general expenses were \$3.2 million lower in the Current Quarter primarily due to the absence of professional services fees related to litigation that has now been settled.

Depreciation and Amortization. Depreciation and amortization expense was \$0.9 million lower in the Current Quarter primarily due to assets that became fully depreciated subsequent to the Prior Year Quarter.

Gains (Losses) on Asset Dispositions, Net. There were no significant asset dispositions in the Current Quarter. In the Prior Year Quarter, the Company sold its flightseeing assets in Alaska (which consisted of eight single engine helicopters, two operating facilities, and related property and equipment), two additional single engine helicopters, two light twin helicopters and other equipment for proceeds of \$19.5 million, resulting in net gains of \$4.4 million.

**Operating Income (Loss).** Operating loss as a percentage of revenues was 8% in the Current Quarter compared to operating income as a percentage of revenues of 3% in the Prior Year Quarter. The decrease in operating income as a percentage of revenues was primarily due to gains on asset dispositions recognized in the Prior Year Quarter and higher repairs and maintenance expenses in the Current Quarter.

Interest Income. Interest income was \$0.6 million higher in the Current Quarter primarily due to interest earned on the Company's sales-type leases.

Interest Expense. Interest expense was \$1.1 million lower in the Current Quarter due to lower debt balances and the write-off of deferred debt issuance costs related to the amendment of the Company's Amended and Restated Senior Secured Revolving Credit Facility in the Prior Year Quarter.

Income Tax Benefit (Expense). Income tax benefit was \$1.6 million in the Current Quarter compared to \$0.7 million in the Prior Year Quarter primarily due to lower pre-tax income.

Equity Earnings (Losses), net of tax. Equity earnings were \$1.4 million lower in the Current Quarter primarily due to losses from the Dart joint venture.

### **Fleet Count**

The following shows details of our helicopter fleet as of March 31, 2019. We own and control all 108 of our helicopters.

|                      | Helicopters | Max.<br>Pass. <sup>(1)</sup> | Cruise<br>Speed<br>(mph) | Approx.<br>Range<br>(miles) | Average<br>Age (years) |
|----------------------|-------------|------------------------------|--------------------------|-----------------------------|------------------------|
| Heavy:               |             |                              |                          |                             |                        |
| S92                  | 4           | 19                           | 175                      | 620                         | 3                      |
| H225                 | 1           | 19                           | 162                      | 582                         | 11                     |
| AW189                | 4           | 16                           | 173                      | 490                         | 3                      |
|                      | 9           |                              |                          |                             |                        |
|                      |             |                              |                          |                             |                        |
| Medium:              |             |                              |                          |                             |                        |
| AW139                | 36          | 12                           | 173                      | 426                         | 9                      |
| S76 C+/C++           | 5           | 12                           | 161                      | 348                         | 12                     |
| B212                 | 5           | 11                           | 115                      | 299                         | 40                     |
|                      | 46          |                              |                          |                             |                        |
|                      |             |                              |                          |                             |                        |
| Light—twin engine:   |             |                              |                          |                             |                        |
| A109                 | 7           | 7                            | 161                      | 405                         | 13                     |
| EC135                | 13          | 7                            | 138                      | 288                         | 11                     |
| BO105                | 3           | 4                            | 138                      | 276                         | 30                     |
|                      | 23          |                              |                          |                             |                        |
|                      |             |                              |                          |                             |                        |
| Light—single engine: |             |                              |                          |                             |                        |
| A119                 | 13          | 7                            | 161                      | 270                         | 12                     |
| AS350                | 17          | 5                            | 138                      | 361                         | 21                     |
|                      | 30          |                              |                          |                             |                        |
| Total Fleet          | 108         |                              |                          |                             | 13                     |
|                      |             |                              |                          |                             |                        |

<sup>(1)</sup> In typical configuration for our operations.

## **Liquidity and Capital Resources**

## General

Our ongoing liquidity requirements arise primarily from working capital needs, meeting our capital commitments (including the purchase of helicopters and other equipment) and the repayment of debt obligations. In addition, we may use our liquidity to fund acquisitions, repurchase shares or debt securities or make other investments. Sources of liquidity are cash balances and cash flows from operations and, from time to time, we may obtain additional liquidity through the issuance of equity or debt or through borrowings under the amended and restated senior secured revolving credit facility (the "Revolving Credit Facility") or through asset sales.

## **Summary of Cash Flows**

|                                                                               | Thi  | Three Months Ended<br>March 31, |          |  |
|-------------------------------------------------------------------------------|------|---------------------------------|----------|--|
|                                                                               | 2019 | 2019                            |          |  |
|                                                                               |      | (in thousands)                  |          |  |
| Cash flows provided by or (used in):                                          |      |                                 |          |  |
| Operating activities                                                          | \$   | 2,635 \$                        | (1,030)  |  |
| Investing activities                                                          | (:   | 3,874)                          | 15,843   |  |
| Financing activities                                                          |      | 43                              | (15,070) |  |
| Effect of exchange rate changes on cash, cash equivalents and restricted cash |      | 55                              | (23)     |  |
| Net increase (decrease) in cash, cash equivalents and restricted cash         | \$ ( | 1,141) \$                       | (280)    |  |

#### **Operating Activities**

Cash flows provided by operating activities increased by \$3.7 million in the Current Quarter compared to the Prior Year Quarter. The components of cash flows provided by operating activities during the Current Quarter and Prior Year Quarter were as follows (in thousands):

|                                                                                           | Three Months Ended<br>March 31, |         |    |         |
|-------------------------------------------------------------------------------------------|---------------------------------|---------|----|---------|
|                                                                                           |                                 | 2019    |    | 2018    |
| Operating income before depreciation, gains on asset dispositions and impairment, net     | \$                              | 5,722   | \$ | 7,591   |
| Changes in operating assets and liabilities before interest and income taxes              |                                 | (4,160) |    | (9,181) |
| Interest paid, net of capitalized interest of \$0 and \$97 in 2019 and 2018, respectively |                                 | (353)   |    | (983)   |
| Other                                                                                     |                                 | 1,426   |    | 1,543   |
| Total cash flows provided by operating activities                                         | \$                              | 2,635   | \$ | (1,030) |

Operating income before depreciation and gains on asset dispositions, net was \$1.9 million lower in the Current Quarter compared to the Prior Year Quarter primarily due to a decrease in operating revenues, partially offset by lower general and administrative expenses and lower operating expenses.

During the Current Quarter, changes in operating assets and liabilities before interest and income taxes used cash flows of \$4.2 million primarily due to a decrease in payables. During the Prior Year Quarter, changes in operating assets and liabilities before interest and income taxes used cash flows of \$9.2 million primarily due to a decrease in accounts payables and an increase in prepaid expenses and other receivables.

Interest paid, net of capitalized interest, was \$0.6 million lower in the Current Quarter.

#### **Investing Activities**

During the Current Quarter, net cash used in investing activities was \$3.9 million primarily as follows:

- Net principal payments received from equity investees and third parties were \$2.4 million.
- · Capital expenditures were \$1.3 million, which consisted primarily of spare helicopter parts and leasehold improvements.
- · Purchase of investments was \$5.0 million.

During the Prior Year Quarter, net cash provided by investing activities was \$15.8 million primarily as follows:

- Proceeds from the disposition of property and equipment were \$19.5 million.
- Net principal payments received from equity investees and third parties were \$0.1 million.
- Capital expenditures were \$3.8 million, which consisted primarily of helicopter acquisitions, spare helicopter parts, and capitalized interest.

## **Financing Activities**

During the Current Quarter, net cash provided by financing activities was less than \$0.1 million primarily as follows:

- · Proceeds from share award plans were \$0.6 million.
- · Principal payments on long-term debt were \$0.5 million.

During the Prior Year Quarter, net cash used in financing activities was \$15.1 million primarily as follows:

- Proceeds from share award plans were \$0.5 million.
- Principal payments on long-term debt, including our Revolving Credit Facility, were \$14.3 million.
- Long-term debt issuance costs were \$1.3 million incurred in connection with the amendment of the Revolving Credit Facility.

#### **Unfunded Capital Commitments**

As of March 31, 2019, we had unfunded capital commitments of \$80.1 million, consisting primarily of agreements to purchase helicopters, including three AW189 heavy helicopters and five AW169 light twin helicopters. The AW189 helicopters are scheduled to be delivered in 2020. Delivery dates for the AW169 helicopters have yet to be determined. These commitments are payable beginning in 2019 through 2020, and all of the commitments (inclusive of deposits paid on options not yet exercised) may be terminated without further liability to us other than aggregate liquidated damages of \$2.1 million. In addition, we had outstanding options to purchase up to ten additional AW189 helicopters. If these options are exercised, the helicopters would be scheduled for delivery in 2020 and 2021.

If we do not exercise our rights to cancel these capital commitments, we expect to finance the remaining acquisition costs for these helicopters through a combination of cash on hand, cash provided by operating activities, asset sales and borrowings under our Revolving Credit Facility.

#### **Short and Long-Term Liquidity Requirements**

We anticipate that we will generate positive cash flows from operating activities and that these cash flows will be adequate to meet our working capital requirements. During the three months ended March 31, 2019, our cash provided by operating activities was \$2.6 million. To support our capital expenditure program and/or other liquidity requirements, we may use any combination of operating cash flow, cash balances or proceeds from sales of assets, issue debt or equity, or borrowings under our Revolving Credit Facility.

Our availability of long-term liquidity is dependent upon our ability to generate operating profits sufficient to meet our requirements for working capital, debt service, capital expenditures and a reasonable return on investment. Management will continue to closely monitor our liquidity and the credit markets.

#### **Off-Balance Sheet Arrangements**

On occasion, we and our partners will guarantee certain obligations on behalf of our joint ventures. As of March 31, 2019, we had no such guarantees in place. As of March 31, 2019, we had standby letters of credit totaling \$0.7 million.

#### Contingencies

### Brazilian Tax Disputes

In connection with our ownership of Aeróleo and its operations in Brazil, we have several ongoing legal disputes related to the local, municipal and federal taxation requirements in Brazil, including assessments associated with the import and re-export of our helicopters in Brazil. The legal disputes are related to: (i) municipal tax assessments arising under the authorities in Rio de Janeiro (for the period between 2000 and 2005) and Macaé (for the period between 2001 to 2006) (collectively, the "Municipal Tax Disputes"); (ii) social security contributions that one of our customers was required to remit from 1995 to 1998; (iii) penalties assessed due to our alleged failure to comply with certain deadlines related to the helicopters we import and export in and out of Brazil; and (iv) fines sought by taxing authorities in Brazil related to our use of certain tax credits used to offset certain social tax liabilities (collectively, the "Tax Disputes").

The aggregate amount at issue for the Tax Disputes is \$14.8 million. The Municipal Tax Disputes are the largest contributor to the total amount being sought from Aeróleo, with approximately \$10.4 million at issue.

In addition to the foregoing Tax Disputes (and unrelated thereto), Aeróleo is engaged in two additional civil litigation matters relating to: (i) a dispute with its former tax consultant who has alleged that \$0.5 million is due and payable as a contingency fee related to execution of certain tax strategies; and (ii) a fatal accident that occurred in 1983 and was previously settled with the plaintiffs' in the U.S. (the "Civil Disputes"). With respect to the fatal accident, the plaintiffs are seeking to collect additional amounts in Brazil despite the previous settlement agreed upon by the parties in the U.S.

We continue to evaluate and assess various legal strategies for each of the Tax Disputes and the Civil Disputes. As is customary for certain legal matters in Brazil, Aeróleo has already deposited amounts as security into an escrow account to pursue further legal appeals in several of the Tax Disputes and the Civil Disputes. As of March 31, 2019, we have deposited \$5.4 million into escrow accounts controlled by the court with respect to the Tax Disputes and the Civil Disputes, and we have fully reserved such amounts subject to final determination and the judicial release of such escrow deposits. These estimates are based on our assessment of the nature of these matters, their progress toward resolution, the advice of legal counsel and outside experts as well as management's intentions and experience. Aeróleo plans to defend the cases vigorously. As of March 31, 2019, it is not possible to determine the outcome of the Tax Disputes or the Civil Disputes, but we do not expect that an outcome would have a material adverse effect on our business, financial position or results of operations.

For additional information about our contractual obligations and commercial commitments, refer to "Liquidity and Capital Resources—Contractual Obligations and Commercial Commitments" contained in our Annual Report on Form 10-K for the year ended December 31, 2018. There have been no material changes since such date.

### **Critical Accounting Policies**

The preparation of our financial statements is in conformity with U.S. generally accepted accounting principles ("GAAP"). In many cases, the accounting treatment of a particular transaction is specifically dictated by GAAP, whereas, in other circumstances, GAAP requires us to make estimates, judgments and assumptions that we believe are reasonable based upon information available. We base our estimates and judgments on historical experience, professional advice and various other sources that we believe to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions and conditions. In addition to the policies discussed in Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2018, the following involves a high degree of judgment and complexity.

Leases. We have elected an optional practical expedient to retain our current classification of leases and adopted ASU 2016-02 using the current-period adjustment method thus recognizing a cumulative-effect adjustment to the opening balance of retained earnings in the current period. We currently maintain operating leases for a number of fixed assets and determine if an arrangement is considered a lease at inception or during modification or renewal of an existing lease. The right-of-use ("ROU") assets associated with these leases are reflected under long-term assets, and the payables on lease agreements recorded as liabilities, with amounts due within one year recorded in other current liabilities on our consolidated balance sheets. The majority of our operating leases do not provide an implicit rate, so the incremental borrowing rate is based on the information available at commencement date to determine the present value of future payments.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For additional information about our exposure to market risk, refer to Item 7A, Quantitative and Qualitative Disclosures about Market Risk, contained in our Annual Report on Form 10-K for the year ended December 31, 2018. There has been no material change in our exposure to market risk during the Current Quarter, except as described below

As of March 31, 2019, we had non-U.S. dollar denominated capital purchase commitments of  $\epsilon$ 71.5 million (\$80.1 million). An adverse change of 10% in the underlying foreign currency exchange rate would increase the U.S. dollar equivalent of the non-hedged purchase commitments by \$8.0 million. As of March 31, 2019, our Brazilian subsidiary maintained a non-U.S. dollar denominated working capital balance of R\$36.3 million (\$9.3 million). An adverse change of 10% in the underlying foreign currency exchange rate would reduce our working capital balance by \$0.8 million.

#### ITEM 4. CONTROLS AND PROCEDURES

With the participation of our Chief Executive Officer and Chief Financial Officer, management evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of March 31, 2019. Based on their evaluation, our principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures were effective in providing reasonable assurance that material information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, including ensuring that such material information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

## Material Weaknesses in Internal Control Over Financial Reporting

None.

### **Changes in Internal Controls Over Financial Reporting**

During the three months ended March 31, 2019, there were no changes in our internal control over financial reporting.

### PART II—OTHER INFORMATION

## ITEM 1A. RISK FACTORS

For additional information about our risk factors, see "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2018. There have been no material changes to this Item from the disclosure included in our Annual Report on Form 10-K for the year ended December 31, 2018.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table presents information regarding our repurchases of shares of our Common Stock on a monthly basis during the three months ended March 31, 2019:

|                                      | Total Number of<br>Shares Repurchased | Avo | erage Price Paid<br>Per<br>Share | Total Number of Shares<br>Purchased as Part of<br>Publicly Announced Plans<br>or Programs | laximum Value of Shares<br>at May Yet be Purchased<br>Under the Plans or<br>Programs |
|--------------------------------------|---------------------------------------|-----|----------------------------------|-------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| January 1, 2019 - January 31, 2019   | _                                     | \$  | _                                | _                                                                                         | \$<br>22,934,076                                                                     |
| February 1, 2019 - February 28, 2019 | 530                                   | \$  | 9.62                             | _                                                                                         | \$<br>22,928,977                                                                     |
| March 1, 2019 - March 31, 2019       | _                                     | \$  | _                                | _                                                                                         | \$<br>22,928,977                                                                     |
|                                      |                                       | 32  |                                  |                                                                                           |                                                                                      |

## ITEM 6. EXHIBITS

| 10.1    | Amendment No. 6, dated March 8, 2019 to the Amended and Restated Credit Agreement dated March 31, 2014by and among Era Group Inc. and its subsidiaries a security party thereto, Suntrust Bank, as AdministrativeAgent, and the lenders signatories thereto. |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 31.1    | Certification by the Principal Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act.                                                                                                                               |
| 31.2    | Certification by the Principal Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act.                                                                                                                               |
| 32.1    | Certification by the Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                   |
| 32.2    | Certification by the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                   |
| 101.INS | XBRL Instance Document                                                                                                                                                                                                                                       |
| 101.SCH | XBRL Taxonomy Extension Schema                                                                                                                                                                                                                               |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase                                                                                                                                                                                                                 |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase                                                                                                                                                                                                                  |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase                                                                                                                                                                                                                       |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase                                                                                                                                                                                                                |

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Era Group Inc. (Registrant)

DATE: May 7, 2019 By: /s/ Jennifer D. Whalen

Jennifer D. Whalen, Senior Vice President, Chief Financial Officer

## AMENDMENT NO. 6 TO AMENDED AND RESTATED SENIOR SECURED REVOLVING CREDIT FACILITY AGREEMENT

THIS AMENDMENT NO. 6 TO AMENDED AND RESTATED SENIOR SECURED REVOLVING CREDIT FACILITY AGREEMENT (this "Amendment") is made as of the 8th day of March, 2019, by and among ERA GROUP INC., a corporation incorporated under the laws of the State of Delaware (hereinafter called the "Borrower"), the other Security Parties signatory hereto, SUNTRUST BANK, as administrative agent (the "Administrative Agent"), and the Lenders signatory hereto, and amends and is supplemental to the Amended and Restated Senior Secured Revolving Credit Facility Agreement, dated March 31, 2014 (as amended by that certain Amendment No. 1 to Amended and Restated Senior Secured Revolving Credit Facility Agreement, dated March 4, 2016, as further amended by that certain Consent and Amendment No. 2 to Amended and Restated Senior Secured Revolving Credit Facility Agreement, dated March 4, 2016, as further amended by that certain Consent and Amendment No. 3 to Amended and Restated Senior Secured Revolving Credit Facility Agreement, dated October 27, 2016, as further amended by that certain Amendment No. 4 to Amended and Restated Senior Secured Revolving Credit Facility Agreement, dated March 7, 2018, and as further amended by that certain Amendment No. 5 to Amended and Restated Senior Secured Revolving Credit Facility Agreement dated June 5, 2018, the "Original Agreement", and as further amended and supplemented hereby, the "Agreement").

## WITNESSETHTHAT:

WHEREAS, the Lenders have agreed to provide to the Borrower a revolving credit facility in the amount of One Hundred Twenty-Five Million Dollars (\$125,000,000), including Letters of Credit not to exceed Fifty Million Dollars (\$50,000,000) in the aggregate and a Swing Line Facility not to exceed Twenty Five Million Dollars (\$25,000,000), as such facility amount may be increased as provided therein;

WHEREAS, the Borrower desires to replace the helicopters that are U.S. Bancorp Helicopters with other helicopters (the "U.S. Bancorp Helicopter Swap") identified in <a href="Exhibit A">Exhibit A</a> attached hereto, which may include helicopters that were Mortgaged Helicopters, provided that the Borrower is in compliance with the Financial Covenants and no Event of Default has occurred and is continuing after giving effect to such release; and

WHEREAS, the Lenders and the other parties hereto have agreed to amend the Original Agreement as provided herein.

NOW, THEREFORE, in consideration of the premises and such other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged by the parties, it is hereby agreed as follows:

- 1. <u>Definitions</u>. Unless otherwise defined herein, words and expressions defined in the Original Agreement have the same meanings when used herein, including in the recitals hereto.
- 2. Representations and Warranties. Each of the Security Parties hereby reaffirms, as of the date hereof and after giving effect to this Amendment, each and every representation and warranty made by it in the Original Agreement, the Notes, the Security Documents and the other Loan Documents except for representations and warranties, if any, given as of a specified date, which shall be true and correct as of such specified date. Additionally, each of the Security Parties hereby represents and warrants that this Amendment has been duly executed and delivered for the benefit of or on behalf of such Security Party and constitutes a legal, valid and binding obligation of such Security Party, enforceable against such Security Party in accordance with its terms, except as the enforceability hereof may be limited by bankruptcy, insolvency, reorganization, moratorium and other laws affecting creditors' rights and remedies in general.
- 3. <u>No Defaults.</u> Each of the Security Parties hereby represents and warrants that, after giving effect to this Amendment, no Event of Default nor event which, with the passage of time, giving of notice or both would become an Event of Default, has occurred or is continuing as of the date hereof.
- 4. <u>Performance of Covenants</u>. Each of the Security Parties hereby reaffirms that, after giving effect to this Amendment, it has duly performed and observed the covenants and undertakings set forth in the Agreement, the Notes, the Security Documents and the other Loan Documents that are required to be performed by it and each of the Security Parties covenants and undertakes to continue duly to perform and observe such covenants and undertakings so long as the Agreement, as the same is amended and supplemented hereby, shall remain in effect.
- 5. <u>Amendments to the Original Agreement</u>. Subject to the terms and conditions of this Amendment:
  - A. All references to "this Agreement" or "the Agreement" in the Original Agreement shall refer and shall be deemed to refer to the Original Agreement as further amended and supplemented by this Amendment.
  - B. As of the date of the U.S. Bancorp Helicopter Swap, and in any event no later than March 31, 2019, the Original Agreement is hereby amended by (i) adding <u>Schedule B-3</u> attached hereto in <u>Exhibit A</u> to the Original Agreement and (ii) modifying Section 1.1 (<u>Defined Terms</u>) by amending and restating the definition of "U.S. Bancorp Helicopters" appearing therein as follows:
    - "U.S. Bancorp Helicopters" means the Helicopters owned by Era Helicopters, LLC, a Delaware limited liability company and a wholly owned Subsidiary of the Borrower ("Era Helicopters"), that are subject to mortgages granted by Era Helicopters in favor of U.S. Bancorp Equipment Finance, Inc. and set forth and identified on Schedule B-3 hereto, which may be updated by the Borrower from time to time so long as (i) the Borrower furnishes to the Administrative Agent prior written notice with an updated Schedule B-3 of such Helicopters being added or removed, as applicable, and (ii) the aggregate value of all of the Helicopters listed in Schedule B-3 (as updated) does not exceed Forty Million Dollars (\$40,000,000). For the avoidance of doubt, increases in the value of any Helicopter on Schedule B-3, including increases in appraised value after such Helicopter has been added to Schedule B-3, shall not cause a violation of clause (ii) herein.

- 6. <u>Notice of U.S. Bancorp Helicopter Swap</u>. The Borrower shall provide prompt written notice to the Administrative Agent once the U.S. Bancorp Helicopter Swap has been completed.
- 7. <u>Conditions Precedent.</u> The effectiveness of this Amendment is expressly subject to the satisfaction of the following conditions precedent:
  - a. <u>Execution and Delivery</u>. The Administrative Agent, the Majority Lenders and the Security Parties shall have executed and delivered this Amendment to the Administrative Agent;
  - b. <u>Events of Default</u>. The Administrative Agent shall be satisfied that, after giving effect to this Amendment, no Event of Default or event which, with the passage of time, giving of notice or both would become an Event of Default has occurred and is continuing;
  - c. <u>Representations and Warranties</u>. After giving effect to this Amendment, the representations and warranties of the Security Parties contained in the Agreement, this Amendment, the Security Documents and the other Loan Documents shall be true on and as of the date of this Amendment (except for representations and warranties (if any) given as of a specified date, which representations and warranties shall have been true on and as of such specified date);
- 8. No Other Amendment; Loan Document. Except as expressly amended and supplemented by this Amendment, all other terms and conditions of the Original Agreement shall remain in full force and effect and the Original Agreement shall be read and construed as if the terms of this Amendment were included therein by way of addition or substitution, as the case may be. The execution, delivery and effectiveness of this Amendment shall not operate as a waiver of any right, power or remedy of the Lenders under the Original Agreement, nor constitute a waiver of any provision of the Original Agreement. This Amendment shall constitute a Loan Document for all purposes of the Agreement.
- 9. Other Documents. Upon the effectiveness of this Amendment, each of the Security Parties and the Creditors hereby consents and agrees that all references in the Security Documents to the "Credit Agreement" shall refer and shall be deemed to refer to the Original Agreement as amended and supplemented by this Amendment. By the execution and delivery of this Amendment, each Security Party hereby consents and agrees that the Security Documents and any other documents that have been or may be executed as security for the Obligations shall remain in full force and effect notwithstanding the amendments contemplated hereby. Without limiting the foregoing, (i) each Guarantor acknowledges that, notwithstanding anything to the contrary contained herein, or any actions now or hereafter taken by the Lenders with respect to any obligation of the Borrower in connection with the Agreement, the Guaranty (A) is and shall continue to be a primary obligation of such Guarantor, (B) is and shall continue to be an absolute, unconditional, joint and several, continuing and irrevocable guaranty of payment and (C) is and shall continue to be in full force and effect in accordance with its terms and (ii) nothing contained herein to the contrary shall release, discharge, modify, change or affect the original liability of the Guarantors under the Guaranty.
- 10. No Novation. This Amendment is not intended by the parties to be, and shall not be construed to be, a novation of the Original Agreement or an accord and satisfaction in regard thereto.
- 11. Governing Law. This Amendment shall be governed by, and construed in accordance with, the laws of the State of New York.
- 12. <u>Further Assurances</u>. Each Security Party hereby consents and agrees that if this Amendment or any of the Security Documents shall at any time be or be deemed by the Administrative Agent for any reason insufficient, in whole or in part, to carry out the true intent and spirit hereof or thereof, it will execute or cause to be executed such other and further assurances and documents as in the reasonable opinion of the Administrative Agent may be reasonably required in order more effectively to accomplish the purposes of this Amendment and the Security Documents.
- 9. <u>Counterparts</u>. This Amendment may be executed in as many counterparts as may be deemed necessary or convenient, and by the different parties hereto on separate counterparts each of which, when so executed, shall be deemed to be an original but all such counterparts shall constitute but one and the same agreement. Delivery of an executed counterpart of this Amendment by facsimile transmission or by electronic mail in pdf form shall be as effective as delivery of a manually executed counterpart hereof.
- 10. <u>Headings</u>. In this Amendment, section headings are inserted for convenience of reference only and shall be ignored in the interpretation of this Amendment.

[remainder of page intentionally left blank]

IN WITNESS WHEREOF, each of the parties hereto has executed this Amendment by its duly authorized representative on the day and year first above written.

| ERA GROUP INC., |
|-----------------|
| as Borrower     |
|                 |
|                 |

| By     |  |
|--------|--|
| Name:  |  |
| Title: |  |

| ERA HELICOPTERS, LLC, as a Guarantor                                                                                                             |
|--------------------------------------------------------------------------------------------------------------------------------------------------|
| By:<br>Name:<br>Title:                                                                                                                           |
| ERA AERÓLEO LLC, AEROLEO INTERNACIONAL, LLC, ERA DHS LLC, ERA LEASING LLC, ERA MED LLC, ERA AUSTRALIA LLC ERA DO BRAZIL LLC, each as a Guarantor |
| By:<br>Name:<br>Title:                                                                                                                           |
| SUNTRUST BANK, as Administrative Agent and a Lender                                                                                              |
| By<br>Name:<br>Title:                                                                                                                            |
| as a Lender                                                                                                                                      |
| By<br>Name:<br>Title:                                                                                                                            |

## EXHIBIT A

## SCHEDULE B-3

## U.S. BANCORP HELICOPTERS

| # | MANUFACTURER              | MODEL | SERIAL<br>NUMBER | FAA REGISTRATION | FAIR MARKET<br>VALUE \$ 2017/2018 |
|---|---------------------------|-------|------------------|------------------|-----------------------------------|
| 1 | Leonardo (AgustaWestland) | AW139 | 31390            | N113CV           | \$14,122,653                      |
| 2 | Leonardo (AgustaWestland) | AW139 | 41362            | N730VM           | \$13,394,885                      |

### CERTIFICATION

#### I, Christopher S. Bradshaw, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Era Group Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2019

/s/ Christopher S. Bradshaw

Name: Christopher S. Bradshaw

Title: President and Chief Executive Officer (Principal Executive Officer)

### CERTIFICATION

#### I, Jennifer D. Whalen, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Era Group Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2019

## /s/ Jennifer D. Whalen

Name: Jennifer D. Whalen

Title: Senior Vice President, Chief Financial Officer

(Principal Financial Officer)

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

- I, Christopher S. Bradshaw, as Principal Executive Officer of Era Group Inc. (the "Company"), certify, pursuant to 18 U.S.C. § 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
  - (1) the accompanying Quarterly Report on Form 10-Q for the period ending March 31, 2019, as filed with the U.S. Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
    - (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 7, 2019

## /s/ Christopher S. Bradshaw

Name: Christopher S. Bradshaw

Title: President and Chief Executive Officer

(Principal Executive Officer)

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

- I, Jennifer D. Whalen, as Principal Financial Officer of Era Group Inc. (the "Company"), certify, pursuant to 18 U.S.C. § 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
  - (1) the accompanying Quarterly Report on Form 10-Q for the period ending March 31, 2019, as filed with the U.S. Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
    - (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 7, 2019

## /s/ Jennifer D. Whalen

Name: Jennifer D. Whalen

Title: Senior Vice President, Chief Financial Officer

(Principal Financial Officer)